

SUPPLEMENTARY FINANCIAL INFORMATION



January 31, 2011

	<u>Page</u>	<u>INDEX</u>	<u>Page</u>
Highlights	1	Balance Sheet	12
Common Share and Other Information	2	Average Balance Sheet	13
Consolidated Statement of Income	3	Consolidated Statement of Changes in Shareholders' Equity	14
Net Income by Business Segment	3	Credit-Related Information	
Business Segment Performance		- Loans and Acceptances by Type of Borrower	15
- Canadian Banking	4	- Gross Impaired Loans by Business Segment	16
- International Banking	5	- Changes in Gross Impaired Loans by Business Segment	17
- Global Wealth Management	6	- Net Impaired Loans by Business Segment	18
- Scotia Capital	7	- Allowance for Credit Losses	18
- Other	8	- Impaired Loans (Gross and Net) by Type of Borrower	19
		- Specific Provisions for Credit Losses by Type of Borrower	20
Net Interest Margin	9	Cross-Border Exposures to Select Countries in Asia and Latin America	21
Trading Revenue	9	Asset Securitization	22
Assets under Administration and Management	9	Available-for-Sale Securities - Unrealized Gains (Losses)	22
Other Income	10	Interest Rate Sensitivity	22
Non-interest Expenses	11	Basel II Appendix	23 - 39

Note: With the establishment of the fourth business segment, Global Wealth Management, effective Q1/11, the Bank's business segment reporting has been realigned on pages 4 to 8 to reflect this change, including comparative results for the four quarters of 2010.

For further information contact: Peter Slan - (416) 933-1273 or Mahendra Shah - (416) 866-7579

HIGHLIGHTS



	QUARTERLY TREND								FULL YEAR			
	2011 Q1	2010				2009				2010	2009	2008
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1			
Operating Performance:												
Net Income (\$MM)	1,174	1,092	1,062	1,097	988	902	931	872	842	4,239	3,547	3,140
Net Income available to Common Shareholders (\$MM)	1,123	1,040	1,011	1,048	939	853	882	821	805	4,038	3,361	3,033
EPS (\$) - basic	1.08	1.00	0.98	1.02	0.92	0.84	0.87	0.81	0.80	3.91	3.32	3.07
- diluted	1.07	1.00	0.98	1.02	0.91	0.83	0.87	0.81	0.80	3.91	3.31	3.05
ROE (%)	18.7	17.9	18.2	19.9	17.4	16.4	17.3	16.8	16.2	18.3	16.7	16.7
Net Interest Margin (%) (1)	1.75	1.75	1.68	1.73	1.76	1.74	1.76	1.71	1.52	1.73	1.68	1.75
Productivity Ratio (TEB) (%)	54.5	54.4	52.5	49.9	50.5	54.2	51.0	51.4	58.7	51.8	53.7	59.4
Effective Tax Rate (%)	23.6	25.9	26.8	28.3	33.6	25.7	24.0	26.1	17.9	28.7	23.6	17.5
Effective Tax Rate (TEB) (%)	26.9	29.2	30.2	31.4	36.7	29.8	27.9	30.5	23.0	31.9	28.0	25.4
Cash Net Income (\$MM) (2)	1,193	1,111	1,076	1,115	1,006	919	947	890	857	4,308	3,613	3,196
Cash EPS (\$) - basic (2)	1.09	1.02	0.99	1.04	0.93	0.85	0.88	0.83	0.82	3.98	3.38	3.13
- diluted (2)	1.09	1.02	0.99	1.04	0.93	0.85	0.88	0.82	0.82	3.97	3.37	3.11
Cash ROE (%) (2)	19.0	18.2	18.5	20.2	17.8	16.7	17.6	17.2	16.6	18.6	17.0	17.0
Balance Sheet:												
Total Assets (\$B)	541.3	526.7	523.4	526.1	507.6	496.5	486.5	514.5	510.6			
Loans and Acceptances (\$B)	292.2	291.8	286.5	281.3	275.8	275.9	276.8	306.6	313.2			
Deposits (\$B)	374.9	361.7	365.2	371.2	364.9	350.4	333.7	346.9	346.6			
Common Shareholders' Equity (\$B)	24.1	23.7	22.5	21.6	21.6	21.1	20.3	20.1	19.9			
Credit Quality:												
Net Impaired Loans (\$MM) (3)	2,944	3,044	2,598	2,475	2,677	2,563	2,509	2,179	1,602			
Sectoral Allowance for Credit Losses (\$MM)	-	-	-	24	43	44	48	60	-			
General Allowance for Credit Losses (\$MM)	1,410	1,410	1,450	1,450	1,450	1,450	1,450	1,350	1,323			
Net Impaired Loans as % of Loans and Acceptances (3)	1.01	1.04	0.91	0.88	0.97	0.93	0.91	0.71	0.51			
Specific Provisions (\$MM)	269	294	300	357	372	424	466	402	281	1,323	1,573	630
- % of Average Loans and Acceptances	0.38	0.41	0.43	0.55	0.55	0.63	0.64	0.54	0.36	0.48	0.54	0.24
Capital Measures:												
Tier 1 Capital Ratio (%)	11.8	11.8	11.7	11.2	11.2	10.7	10.4	9.6	9.5			
Total Capital Ratio (%)	13.7	13.8	13.8	13.3	13.5	12.9	12.7	11.8	11.4			
Tangible Common Equity Ratio (%)	9.8	9.6	9.3	8.8	8.8	8.2	7.9	7.2	7.2			
Risk-Weighted Assets (\$B)	215.3	215.0	213.0	215.1	215.9	221.6	221.5	241.8	239.7			

(1) Net Interest Income (TEB) as % of Average Total Assets.

(2) Excludes amortization of intangibles (net of taxes).

(3) Net Impaired Loans are Impaired Loans less Specific Allowance for Credit Losses.

COMMON SHARE AND OTHER INFORMATION



QUARTERLY TREND									FULL YEAR		
2011 Q1	2010				2009				2010	2009	2008
Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1				
23.03	22.68	21.67	20.87	21.04	20.55	19.89	19.80	19.67	22.68	20.55	18.94
57.72	55.76	52.89	55.33	49.93	49.19	46.51	35.85	40.68	55.76	49.19	54.00
52.11	49.00	47.71	44.39	44.12	42.95	33.75	23.99	27.35	44.12	23.99	35.25
56.46	54.67	51.59	51.78	44.83	45.25	45.92	33.94	29.67	54.67	45.25	40.19
245.2	241.0	238.1	248.1	213.1	220.2	230.9	171.4	150.8	241.0	220.2	212.2
13.9	14.0	13.8	14.2	13.0	13.6	16.6	11.8	9.8	14.0	13.6	13.1
59,090	57,016	53,556	53,544	46,115	46,379	46,858	34,518	30,039	57,016	46,379	39,865
512	509	507	505	502	501	499	497	493	2,023	1,990	1,896
0.49	0.49	0.49	0.49	0.49	0.49	0.49	0.49	0.49	1.96	1.96	1.92
3.6	3.7	3.9	3.9	4.2	4.3	4.9	6.6	5.8	3.9	5.4	4.3
1,047	1,043	1,038	1,034	1,029	1,025	1,020	1,017	1,012			
1,044	1,039	1,034	1,030	1,025	1,021	1,017	1,014	1,001	1,032	1,013	987
1,044	1,040	1,036	1,031	1,028	1,024	1,020	1,016	1,003	1,034	1,016	993
-	-	-	-	-	-	-	-	-	-	-	875
-	-	-	-	-	-	-	-	-	-	-	45.61
71,653	70,772	69,950	68,028	67,910	67,802	67,482	67,698	69,451			
2,794	2,784	2,747	2,730	2,692	2,686	2,689	2,683	2,696			
5,986	5,978	5,910	5,874	5,806	5,778	5,701	5,719	5,703			
AA-	AA-	AA-	AA-	AA-	AA-	AA-	AA-	AA-			
Aa1	Aa1	Aa1	Aa1	Aa1	Aa1	Aa1	Aa1	Aa1			

(1) Based on trailing 4 quarters' EPS

(2) Excludes affiliates

CONSOLIDATED STATEMENT OF INCOME AND NET INCOME BY BUSINESS SEGMENT



(\$ MM)

CONSOLIDATED STATEMENT OF INCOME:

	2011 Q1	QUARTERLY TREND								FULL YEAR		
		2010				2009				2010	2009	2008
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1			
Interest Income (TEB)	4,584	4,445	4,447	4,100	4,185	4,166	4,755	4,862	5,440	17,177	19,223	22,732
Interest Expense	2,213	2,132	2,204	1,971	1,963	1,994	2,511	2,698	3,404	8,270	10,607	14,742
Net Interest Income (TEB)	2,371	2,313	2,243	2,129	2,222	2,172	2,244	2,164	2,036	8,907	8,616	7,990
Other Income (see Page 10)	1,825	1,699	1,611	1,815	1,759	1,636	1,599	1,509	1,385	6,884	6,129	4,302
Total Revenue (TEB)	4,196	4,012	3,854	3,944	3,981	3,808	3,843	3,673	3,421	15,791	14,745	12,292
Taxable Equivalent Adjustment (TEB)	71	70	70	71	75	73	68	77	70	286	288	416
Total Revenue	4,125	3,942	3,784	3,873	3,906	3,735	3,775	3,596	3,351	15,505	14,457	11,876
Provision for Credit Losses	269	254	276	338	371	420	554	489	281	1,239	1,744	630
Total Non-interest Expenses (see Page 11)	2,286	2,183	2,023	1,967	2,009	2,064	1,959	1,886	2,010	8,182	7,919	7,296
Net Income before the undernoted:	1,570	1,505	1,485	1,568	1,526	1,251	1,262	1,221	1,060	6,084	4,794	3,950
Provision for Income Taxes	370	390	399	444	512	321	303	319	190	1,745	1,133	691
Non-controlling Interest in Net Income of Subsidiaries	26	23	24	27	26	28	28	30	28	100	114	119
Net Income	1,174	1,092	1,062	1,097	988	902	931	872	842	4,239	3,547	3,140
Amortization of Intangibles (net of taxes)	19	19	14	18	18	17	16	18	15	69	66	56
Cash Net Income	1,193	1,111	1,076	1,115	1,006	919	947	890	857	4,308	3,613	3,196

NET INCOME BY BUSINESS SEGMENT:

Canadian Banking	496	441	442	451	435
International Banking	342	321	275	239	254
Global Wealth Management	216	182	221	199	183
Scotia Capital	308	273	305	391	381
Other (1)	(188)	(125)	(181)	(183)	(265)
Total Bank	1,174	1,092	1,062	1,097	988

2010 Net Income		
Previously		
Reported	Adjustment	Revised
2,315	(546)	1,769
1,262	(173)	1,089
-	785	785
1,350	-	1,350
(688)	(66)	(754)
4,239	-	4,239

(1) Represents smaller operating segments including Group Treasury and corporate adjustments

BUSINESS SEGMENT PERFORMANCE -- CANADIAN BANKING



(\$MM)

Net Interest Income (TEB)
Other Income
Total Revenue (TEB)
Provision for Credit Losses
Non-interest expenses
Provision for Income Taxes (TEB)
Non-controlling Interest in Net Income of Subsidiaries
Net Income

Return on Economic Equity (%)
Net Interest Margin
- as % of Average Total Assets
- as % of Average Earning Assets
Specific Provisions as % of Average Loans & Acceptances
Productivity Ratio (%)

Average Balances (\$B):

Total Assets (1)
Residential Mortgages (1)
Personal Loans
Business Loans & Acceptances
Personal Deposits
Non-personal Deposits

Other:

Branches
Employees
ABMs

	QUARTERLY TREND					FULL YEAR
	2011 Q1	2010				2010
		Q4	Q3	Q2	Q1	
Net Interest Income (TEB)	1,254	1,241	1,222	1,222	1,234	4,919
Other Income	338	327	327	337	311	1,302
Total Revenue (TEB)	1,592	1,568	1,549	1,559	1,545	6,221
Provision for Credit Losses	(165)	(172)	(163)	(189)	(181)	(705)
Non-interest expenses	(737)	(772)	(748)	(720)	(734)	(2,974)
Provision for Income Taxes (TEB)	(193)	(183)	(196)	(199)	(194)	(772)
Non-controlling Interest in Net Income of Subsidiaries	(1)	-	-	-	(1)	(1)
Net Income	496	441	442	451	435	1,769
Return on Economic Equity (%)	40.4	38.1	39.1	40.5	36.2	38.4
Net Interest Margin						
- as % of Average Total Assets	2.42	2.42	2.43	2.58	2.54	2.49
- as % of Average Earning Assets	2.45	2.45	2.46	2.61	2.57	2.52
Specific Provisions as % of Average Loans & Acceptances	0.32	0.34	0.34	0.40	0.37	0.36
Productivity Ratio (%)	46.3	49.2	48.3	46.2	47.5	47.8
Average Balances (\$B):						
Total Assets (1)	206	203	200	195	193	197
Residential Mortgages (1)	136	133	130	126	124	128
Personal Loans	46	46	45	45	45	45
Business Loans & Acceptances	24	24	24	24	23	24
Personal Deposits	100	99	98	96	96	97
Non-personal Deposits	39	39	39	38	38	39
Other:						
Branches	1,024	1,024	1,024	1,023	1,024	
Employees	19,034	18,959	18,787	18,670	18,574	
ABMs	2,995	2,998	2,999	2,992	2,992	

(1) Before securitizations and conversions to mortgage-backed securities (MBS)

BUSINESS SEGMENT PERFORMANCE -- INTERNATIONAL BANKING



(\$MM)

Net Interest Income (TEB)
Other Income
Total Revenue (TEB)
Provision for Credit Losses
Non-interest Expenses
Provision for Income Taxes (TEB)
Non-controlling Interest in Net Income of Subsidiaries
Net Income

2011 Q1	QUARTERLY TREND				FULL YEAR
	2010				2010
	Q4	Q3	Q2	Q1	
973	980	949	789	898	3,616
338	314	311	348	350	1,323
1,311	1,294	1,260	1,137	1,248	4,939
(107)	(128)	(138)	(173)	(177)	(616)
(761)	(717)	(689)	(618)	(638)	(2,662)
(83)	(111)	(141)	(89)	(163)	(504)
(18)	(17)	(17)	(18)	(16)	(68)
342	321	275	239	254	1,089

Return on Economic Equity (%)
Net Interest Margin
- as % of Average Total Assets
- as % of Average Earning Assets
Specific Provisions as % of Average Loans & Acceptances
Productivity Ratio (%)

13.8	13.5	12.0	11.9	12.5	12.5
4.29	4.33	4.31	4.04	4.39	4.27
4.30	4.34	4.32	4.05	4.40	4.28
0.65	0.77	0.86	1.23	1.20	1.00
58.0	55.4	54.7	54.4	51.1	53.9

Average Balances (\$B):

Total Assets
Residential Mortgages
Personal Loans
Business Loans & Acceptances
Securities
Total Deposits

90	90	87	80	81	85
15	15	16	12	12	14
10	10	9	9	9	9
40	40	39	37	37	38
13	13	13	12	12	12
45	45	44	42	43	43

Other (1):

Employees
ABMs

36,910	36,287	35,667	34,136	34,099
2,991	2,980	2,911	2,882	2,814

(1) Excludes affiliates

BUSINESS SEGMENT PERFORMANCE -- GLOBAL WEALTH MANAGEMENT



Scotiabank

(\$MM)

Net Interest Income (TEB)
Other Income
Total Revenue (TEB)
Provision for Credit Losses
Non-interest Expenses
Provision for Income Taxes (TEB)
Non-controlling Interest in Net Income of Subsidiaries
Net Income

2011 Q1	QUARTERLY TREND				FULL YEAR
	2010				2010
	Q4	Q3	Q2	Q1	
83	84	81	83	91	339
520	471	490	466	437	1,864
603	555	571	549	528	2,203
-	(2)	-	-	1	(1)
(338)	(328)	(300)	(297)	(296)	(1,221)
(42)	(37)	(43)	(44)	(41)	(165)
(7)	(6)	(7)	(9)	(9)	(31)
216	182	221	199	183	785

Return on Economic Equity (%)
Productivity Ratio (%)
Average Total Assets (\$B)

19.8	17.3	21.6	20.0	17.8	19.1
56.1	59.1	52.5	54.1	56.1	55.4
9	9	9	8	8	9

Breakdown of Total Revenue (TEB):

Wealth Management
Insurance
Total

484	443	467	438	417	1,765
119	112	104	111	111	438
603	555	571	549	528	2,203

Other(1):

Assets under Administration (\$B)
Assets under Management (\$B)

Employees - in Canada
- outside Canada
- total

205	197	188	188	181
48	46	44	44	42
3,074	3,032	3,027	2,989	2,969
1,980	1,938	1,914	1,952	2,087
5,054	4,970	4,941	4,941	5,056

(1) Excludes affiliates

BUSINESS SEGMENT PERFORMANCE -- SCOTIA CAPITAL



(\$MM)

Net Interest Income (TEB)
Other Income
Total Revenue (TEB)
Provision for Credit Losses
Non-interest Expenses
Provision for Income Taxes (TEB)
Net Income

2011 Q1	QUARTERLY TREND				FULL YEAR
	2010				2010
	Q4	Q3	Q2	Q1	
252	243	271	275	304	1,093
552	481	426	583	596	2,086
804	724	697	858	900	3,179
3	8	25	24	(14)	43
(386)	(322)	(267)	(299)	(307)	(1,195)
(113)	(137)	(150)	(192)	(198)	(677)
308	273	305	391	381	1,350

Return on Economic Equity (%)
Net Interest Margin
- as % of Average Total Assets
- as % of Average Earning Assets
Specific Provisions as a % of Average Loans & Acceptances (1)
Productivity Ratio (%)

20.2	17.9	19.4	24.0	20.3	20.4
0.56	0.56	0.64	0.72	0.76	0.67
0.67	0.70	0.78	0.89	0.95	0.82
(0.04)	(0.11)	(0.09)	(0.07)	0.15	(0.02)
48.0	44.5	38.3	34.8	34.1	37.6

Average Balances (\$B):

Total Assets
Personal Loans
Business Loans & Acceptances
Securities Purchased Under Resale Agreements
Securities -- Trading
-- Other
Deposits with Banks
Total Deposits

178	171	169	156	160	164
5	5	5	5	6	5
37	37	39	41	45	40
28	25	22	16	16	20
66	60	62	55	54	58
2	1	2	3	3	2
16	15	15	13	11	13
41	41	40	38	37	39

Other:

Employees

1,751	1,726	1,688	1,595	1,568
-------	-------	-------	-------	-------

(1) Corporate Banking only

BUSINESS SEGMENT PERFORMANCE -- OTHER (1)



(\$MM)

Net Interest Income (2)
Other Income
Total Revenue
Provision for Credit Losses
Non-interest Expenses
Provision for Income Taxes (2)
Net Income

Average Balances (\$B):

Total Assets
Deposits with Banks
Securities
Total Deposits (3)

2011 Q1	QUARTERLY TREND				FULL YEAR
	2010				2010
	Q4	Q3	Q2	Q1	
(262)	(305)	(350)	(311)	(380)	(1,346)
77	106	57	81	65	309
(185)	(199)	(293)	(230)	(315)	(1,037)
-	40	-	-	-	40
(64)	(44)	(19)	(33)	(34)	(130)
61	78	131	80	84	373
(188)	(125)	(181)	(183)	(265)	(754)
54	53	65	66	59	61
24	21	34	37	30	30
36	39	38	42	44	41
132	125	137	134	127	131

(1) Represents smaller operating segments including Group Treasury and corporate adjustments

(2) Includes elimination of the tax-exempt income gross-up reported in net interest income and provision for income taxes in the four business segments reported on pages 4 to 7

NET INTEREST MARGIN, TRADING REVENUE AND ASSETS UNDER ADMINISTRATION & MANAGEMENT



	QUARTERLY TREND								FULL YEAR			
2011 Q1	2010				2009				2010	2009	2008	
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1				
NET INTEREST MARGIN:												
Net Interest Income (TEB) (\$MM)	2,371	2,313	2,243	2,129	2,222	2,172	2,244	2,164	2,036	8,907	8,616	7,990
Net Interest Income (TEB) as % of Average Total Assets	1.75	1.75	1.68	1.73	1.76	1.74	1.76	1.71	1.52	1.73	1.68	1.75
Net Interest Income (TEB) as % of Average Earning Assets	1.97	1.97	1.89	1.94	1.99	1.99	2.03	2.00	1.80	1.95	1.96	2.00
TRADING REVENUE (TEB) (\$MM) (1):												
Interest Rate and Credit	106	98	108	127	201	187	280	65	(34)	534	498	
Equities	85	59	79	152	89	82	97	113	73	379	365	
Commodities	92	78	66	58	68	55	52	82	71	270	260	
Foreign Exchange	66	77	59	73	24	31	67	70	117	233	285	
Other	12	(5)	(19)	9	20	23	18	1	30	5	72	
Total	361	307	293	419	402	378	514	331	257	1,421	1,480	
Reported in Other Income (see Page 9)	289	219	190	322	285	255	387	235	180	1,016	1,057	
Reported in Net Interest Income	72	88	103	97	117	123	127	96	77	405	423	
Total	361	307	293	419	402	378	514	331	257	1,421	1,480	
ASSETS UNDER ADMINISTRATION (\$B):												
Personal												
Retail Brokerage	93.7	87.7	82.5	83.4	80.0	76.4	72.0	65.1	65.0			
Investment Management and Trust	69.1	68.8	65.2	64.7	63.9	60.1	56.9	55.3	53.8			
	162.8	156.5	147.7	148.1	143.9	136.5	128.9	120.4	118.8			
Mutual Funds	41.0	38.8	35.9	36.9	35.0	31.6	29.4	26.6	25.5			
Institutional	49.1	48.5	45.7	46.0	47.4	47.0	49.6	49.8	47.5			
Total	252.9	243.8	229.3	231.0	226.3	215.1	207.9	196.8	191.8			
ASSETS UNDER MANAGEMENT (\$B):												
Personal	14.6	14.3	13.6	14.0	13.7	13.6	13.2	11.5	11.8			
Mutual Funds (2)	27.9	26.4	24.2	25.0	23.8	22.3	21.1	18.8	17.9			
Institutional	6.1	6.0	5.7	5.3	5.4	5.2	5.3	5.1	4.6			
Total	48.6	46.7	43.5	44.3	42.9	41.1	39.6	35.4	34.3			

(1) Comparative numbers have been reclassified to conform with current presentation.

(2) Comparative numbers have been restated to appropriately reflect the Scotia INNOVA Fund of Funds portfolio.

OTHER INCOME



(\$MM)	QUARTERLY TREND								FULL YEAR			
	2011 Q1	2010				2009				2010	2009	2008
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1			
Card Revenues	114	109	107	100	110	102	104	105	113	426	424	397
Deposit and Payment Services												
Deposit Services	172	171	174	170	171	173	179	176	179	686	707	675
Other Payment Services	55	50	52	46	49	47	50	49	52	197	198	187
	227	221	226	216	220	220	229	225	231	883	905	862
Mutual Funds	161	147	170	140	125	124	104	63	80	582	371	317
Investment Management, Brokerage and Trust Services												
Retail Brokerage	152	138	133	136	134	138	129	118	122	541	507	538
Investment Management and Custody	27	27	25	29	25	23	24	24	23	106	94	96
Personal and Corporate Trust	34	32	35	34	33	32	32	30	33	134	127	126
	213	197	193	199	192	193	185	172	178	781	728	760
Credit Fees												
Commitment and Other Credit Fees	159	167	158	167	160	210	160	151	137	652	658	436
Acceptance Fees	46	46	43	45	45	50	58	52	48	179	208	143
	205	213	201	212	205	260	218	203	185	831	866	579
Trading Revenues	289	219	190	322	285	255	387	235	180	1,016	1,057	188
Underwriting Fees and Other Commissions	166	149	137	132	143	184	145	126	165	561	620	402
Foreign Exchange, other than Trading	93	79	88	89	81	68	88	95	122	337	373	314
Net Gain (Loss) on Securities, other than Trading	26	40	87	137	91	20	(155)	(133)	(144)	355	(412)	(374)
Securitization Revenues	54	69	15	22	18	21	71	219	98	124	409	130
Other	277	256	197	246	289	189	223	199	177	988	788	727
Total Other Income	1,825	1,699	1,611	1,815	1,759	1,636	1,599	1,509	1,385	6,884	6,129	4,302
% of Total Revenue (TEB)	43.5	42.3	41.8	46.0	44.2	43.0	41.6	41.1	40.5	43.6	41.6	35.0

NON-INTEREST EXPENSES



(\$MM)	QUARTERLY TREND								FULL YEAR			
	2011 Q1	2010				2009				2010	2009	2008
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1			
Salaries and Employee Benefits												
Salaries	727	725	698	651	677	662	670	663	681	2,751	2,676	2,549
Performance-based Compensation	280	287	241	304	256	274	260	224	277	1,088	1,035	913
Stock-based Compensation	136	41	29	30	105	33	16	5	25	205	79	89
Pension and Other Employee Benefits	165	138	158	158	149	128	147	132	147	603	554	558
	1,308	1,191	1,126	1,143	1,187	1,097	1,093	1,024	1,130	4,647	4,344	4,109
Premises and Technology												
Net Premises Rent	65	62	64	58	59	64	60	62	57	243	243	217
Premises Repairs and Maintenance	22	24	21	18	22	21	20	22	24	85	87	83
Property Taxes	16	17	21	19	16	17	20	20	15	73	72	65
Computer Equipment, Software and Data Processing	186	193	171	157	164	179	169	165	174	685	687	650
Depreciation	61	60	60	59	57	58	60	57	59	236	234	208
Other Premises Costs	57	55	47	49	53	55	53	53	59	204	220	194
	407	411	384	360	371	394	382	379	388	1,526	1,543	1,417
Communications												
Telecommunications	20	20	20	18	21	20	19	20	21	79	80	79
Stationery, Postage and Courier	65	69	64	63	65	61	67	69	69	261	266	247
	85	89	84	81	86	81	86	89	90	340	346	326
Advertising and Business Development												
Advertising and Promotion	62	87	58	53	52	64	42	45	51	250	202	206
Travel and Business Development	31	35	29	24	26	31	24	23	27	114	105	114
	93	122	87	77	78	95	66	68	78	364	307	320
Professional												
	63	69	61	44	50	62	47	53	54	224	216	227
Business and Capital Taxes												
Business Taxes	44	35	34	30	26	27	33	31	38	125	129	90
Capital Taxes	8	14	11	10	11	14	14	8	12	46	48	26
	52	49	45	40	37	41	47	39	50	171	177	116
Other												
Employee Training	9	16	11	7	5	10	4	5	7	39	26	43
Amortization of Intangibles	26	27	20	25	26	24	23	26	23	98	96	83
Other	243	209	205	190	169	260	211	203	190	773	864	655
	278	252	236	222	200	294	238	234	220	910	986	781
Total Non-Interest Expenses												
	2,286	2,183	2,023	1,967	2,009	2,064	1,959	1,886	2,010	8,182	7,919	7,296
Productivity Ratio (TEB) (%)	54.5	54.4	52.5	49.9	50.5	54.2	51.0	51.4	58.7	51.8	53.7	59.4

BALANCE SHEET



(\$MM)	2011 Q1	QUARTERLY TREND							
		2010				2009			
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Cash Resources	51,950	46,027	50,006	57,377	57,336	43,278	29,721	33,949	33,797
Securities - Trading	71,325	64,684	65,385	69,219	58,061	58,067	59,624	61,107	50,529
- Available for Sale	47,577	47,228	47,613	50,489	54,378	55,699	55,495	38,982	36,095
- Equity Accounted Investments	4,643	4,651	4,392	4,305	3,697	3,528	3,417	3,449	3,266
	123,545	116,563	117,390	124,013	116,136	117,294	118,536	103,538	89,890
Securities Purchased under Resale Agreements	33,171	27,920	27,398	21,315	16,970	17,773	14,166	14,838	14,182
Loans - Residential Mortgages	120,527	120,482	118,020	113,771	105,412	101,604	98,334	110,672	111,984
- Personal and Credit Cards	61,516	62,548	61,467	60,964	61,500	61,048	60,934	61,015	58,831
- Business and Government	105,323	103,981	103,804	103,199	104,200	106,520	109,588	125,959	131,951
- Sub-total	287,366	287,011	283,291	277,934	271,112	269,172	268,856	297,646	302,766
Allowance for Credit Losses	(2,801)	(2,787)	(4,250)	(4,321)	(2,948)	(2,870)	(2,982)	(2,828)	(2,706)
- Total Net Loans	284,565	284,224	279,041	273,613	268,164	266,302	265,874	294,818	300,060
Customers' Liability under Acceptances	7,614	7,616	7,421	7,655	7,652	9,583	10,941	11,801	13,144
Derivative Instruments	23,088	26,852	25,221	22,770	25,373	25,992	31,943	39,250	43,526
Land, Buildings and Equipment	2,469	2,450	2,401	2,320	2,322	2,372	2,372	2,443	2,422
Goodwill	3,026	3,050	2,744	2,701	2,765	2,908	2,875	2,845	2,820
Other Intangible Assets	585	589	568	555	560	561	541	549	561
Other Assets	11,255	11,366	11,234	13,806	10,348	10,453	9,500	10,470	10,244
Total Assets	541,268	526,657	523,424	526,125	507,626	496,516	486,469	514,501	510,646
Deposits - Personal	130,769	128,850	127,856	124,255	124,920	123,762	123,996	125,308	122,648
- Business and Government	220,374	210,687	214,724	221,009	212,169	203,594	189,120	195,021	198,887
- Banks	23,723	22,113	22,661	25,985	27,849	23,063	20,612	26,531	25,035
- Total	374,866	361,650	365,241	371,249	364,938	350,419	333,728	346,860	346,570
Other Liabilities									
- Securities Sold Under Repurchase Agreements	43,559	40,286	39,939	40,781	39,471	36,568	36,013	42,407	35,578
- Securities Sold Short	25,717	21,519	21,433	23,119	13,339	14,688	13,840	14,608	11,963
- Derivative Instruments	26,966	31,990	29,399	27,023	27,699	28,806	36,155	41,292	43,831
- Other	36,166	37,142	34,513	32,020	30,377	34,819	36,265	38,633	43,167
- Total	132,408	130,937	125,284	122,943	110,886	114,881	122,273	136,940	134,539
Subordinated Debentures	5,913	5,939	5,924	5,881	5,945	5,944	5,958	6,359	5,407
Capital Instrument Liabilities	-	500	500	500	500	500	500	500	500
Equity - Preferred Shares	3,975	3,975	3,975	3,975	3,710	3,710	3,710	3,710	3,710
- Common Shares and Contributed Surplus	5,976	5,775	5,544	5,358	5,113	4,946	4,768	4,629	4,496
- Retained Earnings	22,533	21,932	21,397	20,894	20,353	19,916	19,561	19,179	18,853
- Accumulated Other Comprehensive Income (Loss)	(4,403)	(4,051)	(4,441)	(4,675)	(3,819)	(3,800)	(4,029)	(3,676)	(3,429)
- Common Equity	24,106	23,656	22,500	21,577	21,647	21,062	20,300	20,132	19,920
- Total Equity	28,081	27,631	26,475	25,552	25,357	24,772	24,010	23,842	23,630
Total Liabilities and Shareholders' Equity	541,268	526,657	523,424	526,125	507,626	496,516	486,469	514,501	510,646

AVERAGE BALANCE SHEET



	2011 Q1	QUARTERLY TREND								FULL YEAR		
		2010				2009				2010	2009	2008
(\$MM)		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1			
Deposits with Other Banks	48,816	44,924	58,068	57,474	48,583	39,470	32,146	37,282	42,037	52,219	37,738	29,227
Securities - Trading	71,172	65,457	67,674	60,250	59,888	60,977	63,395	55,392	51,142	63,343	57,746	60,799
- Other	51,052	51,998	51,270	55,861	58,062	58,176	50,391	40,366	37,627	54,285	46,691	35,146
	122,224	117,455	118,944	116,111	117,950	119,153	113,786	95,758	88,769	117,628	104,437	95,945
Securities Purchased under Resale Agreements	32,454	29,513	26,065	19,366	19,225	17,370	16,421	17,490	22,158	23,576	18,367	19,656
Loans - Residential Mortgages	120,870	119,193	116,457	106,878	103,519	99,856	106,984	110,775	113,122	111,550	107,659	108,905
- Personal and Credit Cards	60,908	61,327	60,483	60,246	60,025	59,666	60,259	59,706	57,930	60,523	59,388	45,204
- Business and Government	92,592	92,611	91,630	90,023	94,128	97,319	108,224	121,710	123,648	92,115	112,654	99,991
- Total	274,370	273,131	268,570	257,147	257,672	256,841	275,467	292,191	294,700	264,188	279,701	254,100
Total Earning Assets	477,864	465,023	471,647	450,098	443,430	432,834	437,820	442,721	447,664	457,611	440,243	398,928
Customers' Liability under Acceptances	7,545	7,880	8,023	7,947	8,693	10,166	11,817	12,987	13,201	8,137	12,035	12,240
Other Assets	51,547	52,861	50,730	46,942	49,010	51,612	56,950	64,554	69,080	50,243	60,871	44,371
Total Assets	536,956	525,764	530,400	504,987	501,133	494,612	506,587	520,262	529,945	515,991	513,149	455,539
Deposits - Personal	128,244	126,631	125,275	122,894	122,762	122,223	123,663	123,733	120,430	124,403	122,502	108,863
- Business and Government	218,787	211,552	220,277	212,554	207,101	200,961	198,667	200,172	211,220	212,874	202,776	182,435
- Banks	20,792	21,550	23,119	24,318	23,914	20,969	23,558	25,353	26,465	23,216	24,076	30,815
- Total	367,823	359,733	368,671	359,766	353,777	344,153	345,888	349,258	358,115	360,493	349,354	322,113
Other Liabilities	135,022	132,545	129,297	113,430	115,860	119,622	130,240	141,224	144,169	123,128	134,097	109,441
Subordinated Debentures	5,924	5,933	5,919	5,913	5,931	5,946	6,033	5,544	4,469	5,924	5,498	3,071
Capital Instrument Liabilities	331	500	500	500	500	500	500	500	500	500	500	500
Shareholders' Equity												
- Preferred Shares	3,975	3,975	3,975	3,766	3,710	3,710	3,710	3,710	3,043	3,857	3,542	2,196
- Common Shares, Contributed Surplus, Retained Earnings and Accumulated Other Comprehensive Income (Loss)	23,881	23,078	22,038	21,612	21,355	20,681	20,216	20,026	19,649	22,089	20,158	18,218
- Total	27,856	27,053	26,013	25,378	25,065	24,391	23,926	23,736	22,692	25,946	23,700	20,414
Total Liabilities and Shareholders' Equity	536,956	525,764	530,400	504,987	501,133	494,612	506,587	520,262	529,945	515,991	513,149	455,539

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY



(\$MM)	QUARTERLY TREND								FULL YEAR			
	2011 Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2010	2009	2008
Preferred Shares:												
Balance at Beginning of Period	3,975	3,975	3,975	3,710	3,710	3,710	3,710	3,710	2,860	3,710	2,860	1,635
Preferred Shares Issued	-	-	-	265	-	-	-	-	850	265	850	1,225
Balance at End of Period	3,975	3,975	3,975	3,975	3,710	3,710	3,710	3,710	3,710	3,975	3,710	2,860
Common Shares and Contributed Surplus:												
Balance at Beginning of Period	5,775	5,544	5,358	5,113	4,946	4,768	4,629	4,496	3,829	4,946	3,829	3,566
Common Shares Issued less Purchased for Cancellation	183	229	189	236	150	178	139	133	667	804	1,117	263
Contributed Surplus: Stock Option Expense	18	2	(3)	9	17	-	-	-	-	25	-	-
Balance at End of Period	5,976	5,775	5,544	5,358	5,113	4,946	4,768	4,629	4,496	5,775	4,946	3,829
Retained Earnings:												
Balance at Beginning of Period	21,932	21,397	20,894	20,353	19,916	19,561	19,179	18,853	18,549	19,916	18,549	17,460
Net Income	1,174	1,092	1,062	1,097	988	902	931	872	842	4,239	3,547	3,140
Dividends - Preferred	(51)	(52)	(51)	(49)	(49)	(49)	(49)	(51)	(37)	(201)	(186)	(107)
- Common	(512)	(509)	(507)	(505)	(502)	(501)	(499)	(497)	(493)	(2,023)	(1,990)	(1,896)
Premium on Purchase of Shares for Cancellation	-	-	-	-	-	-	-	-	-	-	-	(37)
Other	(10)	4	(1)	(2)	-	3	(1)	2	(8)	1	(4)	(11)
Balance at End of Period	22,533	21,932	21,397	20,894	20,353	19,916	19,561	19,179	18,853	21,932	19,916	18,549
Accumulated Other Comprehensive Income (Loss):												
Balance at Beginning of Period as previously reported	(4,051)	(4,441)	(4,675)	(3,819)	(3,800)	(4,642)	(4,610)	(4,246)	(3,596)	(3,800)	(3,596)	(3,857)
Cumulative Effect of Adopting New Accounting Policies	-	-	-	-	-	613	934	817	595	-	595	-
Balance at Beginning of Period as restated	(4,051)	(4,441)	(4,675)	(3,819)	(3,800)	(4,029)	(3,676)	(3,429)	(3,001)	(3,800)	(3,001)	(3,857)
Other Comprehensive Income-												
Net Change in Unrealized Foreign Currency Translation												
Gains (Losses)	(323)	186	209	(785)	(201)	141	(1,428)	(323)	(126)	(591)	(1,736)	2,368
Net Change in Unrealized Gains (Losses) on Available-for-Sale Securities	(100)	198	77	(153)	156	55	937	66	(164)	278	894	(1,588)
Net Change in Gains (Losses) on Derivative Instruments, designated as cash flow hedges	71	6	(52)	82	26	33	138	10	(138)	62	43	(519)
Total	(352)	390	234	(856)	(19)	229	(353)	(247)	(428)	(251)	(799)	261
Balance at End of Period	(4,403)	(4,051)	(4,441)	(4,675)	(3,819)	(3,800)	(4,029)	(3,676)	(3,429)	(4,051)	(3,800)	(3,596)
Total Shareholders' Equity at End of Period	28,081	27,631	26,475	25,552	25,357	24,772	24,010	23,842	23,630	27,631	24,772	21,642
Composition of Accumulated Other Comprehensive Income (Loss):												
Unrealized Foreign Currency Translation Gains (Losses)	(4,831)	(4,508)	(4,694)	(4,903)	(4,118)	(3,917)	(4,058)	(2,630)	(2,307)			
Unrealized Gains (Losses) on Available-for-Sale Securities	718	818	620	543	696	540	485	(452)	(518)			
Unrealized Gains (Losses) on Derivative Instruments, designated as cash flow hedges	(290)	(361)	(367)	(315)	(397)	(423)	(456)	(594)	(604)			
Total	(4,403)	(4,051)	(4,441)	(4,675)	(3,819)	(3,800)	(4,029)	(3,676)	(3,429)			

LOANS AND ACCEPTANCES BY TYPE OF BORROWER



(\$B)	January 31, 2011		October 31, 2010		July 31, 2010		April 30, 2010		January 31, 2010	
	Balance	% of Total	Balance	% of Total	Balance	% of Total	Balance	% of Total	Balance	% of Total
Personal										
Residential Mortgages	120.3	41.0	120.2	41.0	117.3	40.8	112.9	39.9	105.2	37.9
Credit Cards	10.8	3.7	10.8	3.7	10.8	3.7	10.8	3.8	11.1	4.0
Personal Loans	50.0	17.1	51.1	17.4	50.0	17.4	49.5	17.5	49.7	17.9
	181.1	61.8	182.1	62.1	178.1	61.9	173.2	61.2	166.0	59.8
Business & Government										
Financial Services	20.5	7.0	19.3	6.6	19.5	6.8	19.3	6.8	17.4	6.3
Wholesale and Retail	10.5	3.6	10.4	3.5	10.0	3.5	10.0	3.5	10.1	3.6
Real Estate	10.5	3.6	10.7	3.6	10.9	3.8	10.3	3.6	10.9	3.9
Oil and Gas	9.3	3.2	9.3	3.2	9.0	3.1	9.1	3.2	9.1	3.3
Transportation	7.1	2.4	7.0	2.4	7.1	2.5	7.1	2.5	7.7	2.8
Automotive	5.4	1.8	5.2	1.8	5.3	1.8	5.3	1.9	5.2	1.9
Agriculture	4.9	1.7	4.5	1.5	4.5	1.5	4.2	1.5	4.3	1.5
Government	4.5	1.5	4.2	1.4	3.7	1.3	3.5	1.2	3.7	1.3
Hotels and Leisure	4.0	1.3	4.1	1.4	4.3	1.5	4.3	1.5	4.7	1.7
Mining and Primary Metals	5.3	1.8	5.3	1.8	4.9	1.7	5.2	1.8	5.7	2.1
Utilities	4.9	1.7	5.0	1.7	5.2	1.8	5.0	1.8	5.7	2.1
Health Care	4.0	1.3	4.0	1.3	4.0	1.4	3.9	1.4	3.9	1.4
Telecommunications and Cable	3.9	1.3	3.7	1.3	4.0	1.4	4.0	1.4	4.4	1.6
Media	1.7	0.6	1.9	0.7	1.9	0.6	2.1	0.7	2.6	1.0
Chemical	1.5	0.5	1.2	0.4	1.2	0.4	1.2	0.4	1.3	0.4
Food and Beverage	2.7	0.9	2.8	1.0	2.8	1.0	2.9	1.0	3.6	1.3
Forest Products	1.0	0.3	1.1	0.4	1.1	0.4	1.3	0.5	1.4	0.5
Other	10.8	3.7	11.4	3.9	10.5	3.6	9.6	3.4	9.6	3.5
sub-total	112.5	38.2	111.1	37.9	109.9	38.1	108.3	38.1	111.3	40.2
R-G Premier Bank Acquisition (1)	n/a	n/a	n/a	n/a	n/a	n/a	1.3	0.7	n/a	n/a
	112.5	38.2	111.1	37.9	109.9	38.1	109.6	38.8	111.3	40.2
Total Loans and Acceptances, net of Specific Allowance	293.6	100.0	293.2	100.0	288.0	100.0	282.8	100.0	277.3	100.0
General Allowance	(1.4)		(1.4)		(1.5)		(1.5)		(1.5)	
Total Loans and Acceptances, net of Allowances	292.2		291.8		286.5		281.3		275.8	

(1) R-G Premier Bank's Business & Government loans, acquired on April 30, 2010, reported by individual industry sector in reporting periods subsequent to April 30, 2010.

GROSS IMPAIRED LOANS BY BUSINESS SEGMENT



(\$MM)

GROSS IMPAIRED LOANS:

Canadian

Retail
Commercial

QUARTERLY TREND								
2011 Q1	2010				2009			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
882	875	888	892	910	869	796	747	621
356	341	339	322	347	302	330	307	262
1,238	1,216	1,227	1,214	1,257	1,171	1,126	1,054	883

International

Retail
Commercial
sub-total
R-G Premier Bank Acquisition (1)

Retail	1,329	1,333	1,346	1,243	1,243	1,131	1,177	1,110	997
Commercial	876	1,028	1,128	1,150	1,210	1,136	1,143	994	919
sub-total	2,205	2,361	2,474	2,393	2,453	2,267	2,320	2,104	1,916
R-G Premier Bank Acquisition (1)	604	553	1,412	1,422	-	-	-	-	-
	2,809	2,914	3,886	3,815	2,453	2,267	2,320	2,104	1,916

Global Wealth Management (2)

15

Scotia Capital

Canada
U.S.A.
Europe

Canada	63	60	73	118	142	87	174	165	-
U.S.A.	161	179	159	174	274	408	362	267	169
Europe	49	52	53	1	6	6	11	7	17
	273	291	285	293	422	501	547	439	186

Total Gross Impaired Loans

Specific Allowance for Credit Losses

Total Net Impaired Loans after Specific Allowance

Total Gross Impaired Loans	4,335	4,421	5,398	5,322	4,132	3,939	3,993	3,597	2,985
Specific Allowance for Credit Losses	(1,391)	(1,377)	(2,800)	(2,847)	(1,455)	(1,376)	(1,484)	(1,418)	(1,383)
Total Net Impaired Loans after Specific Allowance	2,944	3,044	2,598	2,475	2,677	2,563	2,509	2,179	1,602

(1) The preliminary purchase price allocation was recorded in Q4/10. As a result, the carrying value of gross impaired loans has been reduced to reflect their estimated fair values on the acquisition date and has no allowance for credit losses recorded against loans. The purchase price allocation may be further refined as the Bank completes the valuation of assets acquired and liabilities assumed.

(2) Comparative amounts are not broken out separately as they were not significant in prior periods.

CHANGES IN GROSS IMPAIRED LOANS BY BUSINESS SEGMENT



(\$MM)

Balance at Beginning of Period

Acquisition Related

Canadian Commercial
International Retail (see (1) on Page 16)
International Commercial (see (1) on Page 16)
Total

Net Classifications

Canadian Retail

New Classifications
Declassifications, Payments and Sales
Net Classifications

Canadian Commercial

New Classifications
Declassifications, Payments and Sales
Net Classifications

International Retail

New Classifications
Declassifications, Payments and Sales
Net Classifications

International Commercial

New Classifications
Declassifications, Payments and Sales
Net Classifications

Global Wealth Management (see (2) on Page 16)

New Classifications
Declassifications, Payments and Sales
Net Classifications

Scotia Capital

New Classifications
Declassifications, Payments and Sales
Net Classifications

Total

Write-offs

Canadian Retail
Canadian Commercial
International Retail
International Commercial
Global Wealth Management (see (2) on Page 16)
Scotia Capital
Total

Forex

International Retail
International Commercial
Scotia Capital
Total

Balance at End of Period

QUARTERLY TREND								
2011 Q1	2010				2009			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
4,421	5,398	5,322	4,132	3,939	3,993	3,597	2,985	2,494
-	-	-	-	18	-	-	-	-
-	(263)	(206)	711	-	-	-	-	-
-	(596)	196	711	-	-	-	-	-
-	(859)	(10)	1,422	18	-	-	-	-
390 (242)	393 (258)	397 (250)	426 (272)	442 (258)	439 (234)	409 (242)	436 (190)	328 (110)
148	135	147	154	184	205	167	246	218
61 (34)	113 (42)	62 (15)	62 (47)	74 (32)	74 (50)	91 (24)	115 (17)	31 -
27	71	47	15	42	24	67	98	31
167 -	149 -	211 -	184 -	259 -	254 -	276 -	266 (2)	336 -
167	149	211	184	259	254	276	264	336
71 (108)	39 (75)	47 (59)	63 (48)	198 (63)	90 (85)	278 (46)	97 (4)	142 (9)
(37)	(36)	(12)	15	135	5	232	93	133
15 -								
15								
63 (67)	61 (48)	53 (63)	3 (71)	62 (171)	218 (79)	205 (44)	316 (13)	60 -
(4)	13	(10)	(68)	(109)	139	161	303	60
316	332	383	300	511	627	903	1,004	778
(141)	(148)	(151)	(172)	(143)	(138)	(138)	(120)	(120)
(12)	(69)	(30)	(40)	(15)	(42)	(25)	(53)	(7)
(143)	(177)	(140)	(147)	(160)	(190)	(184)	(169)	(130)
(46)	(80)	(22)	(17)	(52)	(23)	(18)	(9)	(26)
-								
(3)	(2)	-	(17)	(3)	(210)	(12)	(46)	-
(345)	(476)	(343)	(393)	(373)	(603)	(377)	(397)	(283)
(29)	15	32	(37)	13	(109)	(24)	18	(42)
(17)	16	12	(58)	(9)	11	(65)	(9)	36
(11)	(5)	2	(44)	33	20	(41)	(4)	2
(57)	26	46	(139)	37	(78)	(130)	5	(4)
4,335	4,421	5,398	5,322	4,132	3,939	3,993	3,597	2,985

NET IMPAIRED LOANS BY BUSINESS SEGMENT AND ALLOWANCE FOR CREDIT LOSSES

(\$MM)

2011

Q1

2010

Q4

Q3

Q2

Q1

2009

Q4

Q3

Q2

Q1

NET IMPAIRED LOANS:

Canadian

Retail

Commercial

418

180

598

424

184

608

452

152

604

479

132

611

521

146

667

508

138

646

481

183

664

445

170

615

334

115

449

International

Retail

Commercial

1,117

1,005

2,122

1,138

1,071

2,209

899

879

1,778

809

825

1,634

763

906

1,669

563

925

1,488

605

906

1,511

500

740

1,240

362

657

1,019

Global Wealth Management (see (2) on Page 16)

12

Scotia Capital

Canada

U.S.A.

Europe

38

136

38

212

34

154

39

227

46

130

40

216

85

145

-

230

110

229

2

341

73

354

2

429

99

228

7

334

130

191

3

324

-

131

3

134

Total Net Impaired Loans after Specific Allowance

2,944

3,044

2,598

2,475

2,677

2,563

2,509

2,179

1,602

Coverage Ratio (%) (1)(2)

64.6

63.0

78.7

81.2

71.3

72.9

74.7

78.6

90.6

ALLOWANCE FOR CREDIT LOSSES:

Balance, Beginning of Period

Acquisition Related (3)

Write-offs

Recoveries

Provision for Credit Losses

Foreign Currency Adjustment and Other

Balance, End of Period

2,796

-

(345)

98

269

(7)

2,811

4,259

(1,337)

(476)

66

254

30

2,796

4,330

(85)

(343)

68

276

13

4,259

2,954

1,422

(393)

68

338

(59)

4,330

2,875

14

(373)

62

371

5

2,954

2,987

-

(603)

64

420

7

2,875

2,836

9

(377)

52

554

(87)

2,987

2,714

-

(397)

48

489

(18)

2,836

2,634

-

(283)

59

281

23

2,714

Comprised of:

Specific Allowance

Sectoral Allowance

General Allowance

Other Liabilities

Total Allowance for Credit Losses

1,391

-

1,410

10

2,811

1,377

-

1,410

9

2,796

2,800

-

1,450

9

4,259

2,847

24

1,450

9

4,330

1,455

43

1,450

6

2,954

1,376

44

1,450

5

2,875

1,484

48

1,450

5

2,987

1,418

60

1,350

8

2,836

1,383

-

1,323

8

2,714

(1) Specific, Sectoral and General Allowances for Credit Losses as a percentage of Total Gross Impaired Loans

(2) Excluding R-G Premier Bank, coverage ratios were 75.1% in Q1/11, 72.1% in Q4/10, 73.1% in Q3/10 and 74.3% in Q2/10

(3) The preliminary purchase price allocation for R-G Premier Bank was recorded in Q4/10 to reflect the estimated fair value of assets acquired. As a result, the allowance for credit losses that was initially recorded was reversed in Q4/10. The purchase price allocation may be further refined as the Bank completes the valuation of assets acquired and liabilities assumed.

IMPAIRED LOANS BY TYPE OF BORROWER



	January 31, 2011 Specific Allowance for Gross Credit Losses Net			October 31, 2010 Specific Allowance for Gross Credit Losses Net			January 31, 2010 Specific Allowance for Gross Credit Losses Net		
(\$MM)									
Personal									
Residential Mortgages	1,697	238	1,459	1,694	222	1,472	1,305	212	1,093
Other Personal Loans	770	682	88	756	666	90	848	657	191
	2,467	920	1,547	2,450	888	1,562	2,153	869	1,284
Business & Government									
Financial Services	67	34	33	91	38	53	140	33	107
Wholesale and Retail	229	90	139	225	88	137	215	92	123
Real Estate	704	97	607	705	88	617	463	106	357
Oil and Gas	8	3	5	8	3	5	9	5	4
Transportation	187	49	138	188	51	137	154	35	119
Automotive	15	9	6	15	11	4	60	23	37
Agriculture	80	29	51	78	31	47	111	48	63
Government	42	7	35	48	10	38	63	20	43
Hotels and Leisure	252	28	224	331	49	282	408	56	352
Mining and Primary Metals	18	10	8	18	11	7	17	6	11
Utilities	1	-	1	2	-	2	2	2	-
Health Care	25	9	16	23	10	13	22	11	11
Telecommunications and Cable	16	5	11	18	5	13	28	14	14
Media	5	3	2	4	3	1	43	8	35
Chemical	1	1	-	1	1	-	7	3	4
Food and Beverage	38	14	24	35	16	19	38	17	21
Forest Products	13	4	9	14	5	9	21	13	8
Other	167	79	88	167	69	98	178	94	84
	1,868	471	1,397	1,971	489	1,482	1,979	586	1,393
Total	4,335	1,391	2,944	4,421	1,377	3,044	4,132	1,455	2,677

SPECIFIC PROVISIONS FOR CREDIT LOSSES BY TYPE OF BORROWER



(\$MM)	QUARTERLY TREND								FULL YEAR			
	2011 Q1	2010				2009				2010	2009	2008
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1			
Personal												
Residential Mortgages	34	37	23	22	22	5	18	(5)	7	104	25	-
Other Personal Loans	210	232	240	252	248	276	265	256	245	972	1,042	636
	244	269	263	274	270	281	283	251	252	1,076	1,067	636
Business & Government												
Financial Services	-	(1)	(2)	6	3	73	68	56	2	6	199	7
Wholesale and Retail	10	29	3	11	8	4	21	27	49	51	101	-
Real Estate	13	5	6	3	2	25	28	14	(8)	16	59	(69)
Oil and Gas	-	1	-	-	1	1	1	20	12	2	34	43
Transportation	-	1	16	6	21	(2)	(1)	-	(6)	44	(9)	(15)
Automotive	(1)	(1)	1	(1)	(3)	-	12	5	2	(4)	19	5
Agriculture	1	-	(2)	(5)	3	11	6	2	-	(4)	19	5
Government	-	(1)	-	1	1	1	-	-	(36)	1	(35)	(18)
Hotels and Leisure	(1)	(3)	9	35	40	8	1	-	1	81	10	(4)
Mining and Primary Metals	-	-	(1)	(1)	-	1	3	3	(4)	(2)	3	(16)
Utilities	-	-	-	-	-	-	-	-	-	-	-	(2)
Health Care	1	-	2	5	1	1	1	2	-	8	4	2
Telecommunications and Cable	(6)	(5)	(2)	2	1	-	2	4	-	(4)	6	(3)
Media	-	-	(12)	(3)	-	5	31	5	11	(15)	52	11
Chemical	-	-	-	(3)	-	-	-	-	1	(3)	1	7
Food and Beverage	-	-	3	(1)	-	1	1	2	4	2	8	(17)
Forest Products	(1)	-	1	-	1	-	4	-	1	2	5	3
Other	9	-	15	28	23	14	5	11	-	66	30	55
	25	25	37	83	102	143	183	151	29	247	506	(6)
Total	269	294	300	357	372	424	466	402	281	1,323	1,573	630

CROSS BORDER EXPOSURES TO SELECT COUNTRIES IN ASIA AND LATIN AMERICA



Outstandings (net of provisions), US\$MM

	<u>Loans</u>	<u>Trade</u>	<u>Interbank Deposits</u>	<u>Govt./ Other Sec.</u>	<u>Invest. in Affiliates</u>	<u>Other (1)</u>	Jan. 31/11 Total	Oct. 31/10 Total	Jan. 31/10 Total
<u>ASIA</u>									
China	1,438	2,450	103	410	-	5	4,406	4,220	3,200
India	1,922	1,024	1	164	-	39	3,150	2,885	2,354
South Korea	1,578	631	-	500	-	186	2,895	2,808	2,614
Thailand	253	5	55	61	1,341	-	1,715	1,601	820
Hong Kong	555	268	19	364	-	51	1,257	1,317	1,012
Malaysia	605	46	-	135	225	12	1,023	975	1,129
Japan	335	13	30	460	-	68	906	505	749
Other (2)	422	288	27	220	-	44	1,001	960	1,019
Total	7,108	4,725	235	2,314	1,566	405	16,353	15,271	12,897
<u>LATIN AMERICA</u>									
Mexico	2,123	237	-	223	2,370	43	4,996	4,849	4,205
Chile	1,563	119	100	41	2,083	3	3,909	3,696	3,420
Peru	626	145	-	-	1,765	6	2,542	2,539	1,823
Brazil	453	1,344	-	195	-	1	1,993	2,025	1,780
Costa Rica	762	107	-	-	482	-	1,351	1,394	1,409
El Salvador	182	6	-	-	388	-	576	572	642
Colombia	208	37	20	-	59	-	324	324	64
Other (3)	1,355	29	25	19	114	10	1,552	1,560	1,244
Total	7,272	2,024	145	478	7,261	63	17,243	16,959	14,587

(1) Includes forex contracts, precious metals, derivatives (positive mark-to-market)

(2) Includes Indonesia, The Philippines, Singapore and Taiwan

(3) Includes Panama, Uruguay and Venezuela

ASSET SECURITIZATION, RESERVES AND INTEREST RATE SENSITIVITY



ASSET SECURITIZATION (\$MM):

	QUARTERLY TREND								
	2011 Q1	2010				2009			
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Balance, Beginning of Period	16,043	15,195	15,941	16,768	17,693	18,670	19,090	16,666	13,022
Securitizations	1,974	1,895	695	590	590	700	2,006	4,420	4,827
Paydowns/Maturities	(1,135)	(1,047)	(1,441)	(1,417)	(1,515)	(1,677)	(2,426)	(1,996)	(1,183)
Balance, End of Period									
Personal Loans	7	10	14	18	23	199	207	217	226
Mortgages	16,875	16,033	15,181	15,923	16,745	17,494	18,463	18,873	16,440
	16,882	16,043	15,195	15,941	16,768	17,693	18,670	19,090	16,666

AVAILABLE-FOR-SALE SECURITIES - UNREALIZED GAINS (LOSSES) (\$MM):

Bonds of Emerging Markets	315	378	330	375	383	461	470	414	369
Other Debt Securities	450	765	602	255	672	512	450	(293)	(272)
Common and Preferred Shares	399	274	176	233	190	40	(25)	(328)	(445)
	1,164	1,417	1,108	863	1,245	1,013	895	(207)	(348)
Net Fair Value of Derivative Instruments and Other Hedge Amounts	(106)	(228)	(193)	(67)	(217)	(185)	(162)	(322)	(257)
Net Unrealized Gains (Losses)	1,058	1,189	915	796	1,028	828	733	(529)	(605)

INTEREST RATE SENSITIVITY (\$B):

January 31, 2011

	Within 3 Months	3 to 12 Months	Cumulative Under 1 Year	Over 1 Year	Non-Interest Rate Sensitive
Canadian Currency Gap	18.1	(6.1)	12.0	(7.3)	(4.7)
Foreign Currency Gap	10.7	(4.6)	6.1	9.7	(15.8)
Total Currency Gap	28.8	(10.7)	18.1	2.4	(20.5)

() denotes liability gap

Note: Based on the Bank's interest rate positions as at January 31, 2011, an immediate and sustained 100 basis point rise in interest rates, across all currencies and maturities, would increase net income after-tax by approximately \$197MM over the next 12 months, and lower common shareholders' equity, in present value terms, by approximately \$249MM. Conversely, an immediate and sustained 100 basis point fall in interest rates, across all currencies and maturities, would decrease net income after-tax by approximately \$200MM over the next 12 months, and increase common shareholders' equity, in present value terms, by approximately \$198MM.

Basel II Appendix



January 31, 2011

Index

Introduction	Page 24
Regulatory Capital	Page 25
Total Risk Weighted Assets and Capital Ratios	Pages 26
Total Exposure at Default and Risk Weighted Assets for Credit Risk portfolios	Page 27 & 28
Total Credit Risk Exposures by Geography	Page 29
AIRB Credit Risk Exposures by Maturity	Page 30
Standardized Credit Risk Exposures by Risk Weight	Page 31
Risk Assessment of Credit Risk Exposures - Non-retail AIRB portfolio	Page 32
Risk Assessment of Credit Risk Exposures - Retail AIRB portfolio	Page 33
AIRB Credit Losses	Page 34
Total Credit Risk Mitigation	Page 35
Derivatives - Counterparty Credit Risk	Page 36
Risk-Weighted Assets for Securitization Exposures	Page 37
Risk-Weighted Assets for Equity Exposures	Page 38
Glossary	Page 39

Canadian banks are subject to capital adequacy requirements based on the “International Convergence of Capital Measurement and Capital Standards: A Revised Framework”, commonly known as Basel II. The Framework is designed to reflect risk-sensitive capital requirements and to strengthen soundness and stability of banks by promoting adoption of stronger risk management practices.

The Basel II Framework is composed of three Pillars:

- Pillar 1 – the actual methodologies that must be applied to calculate the minimum capital requirements.
- Pillar 2 – the requirement that banks have internal processes to assess their capital adequacy in relation to their strategies, risk appetite and actual risk profile. Regulators are expected to review these internal capital adequacy assessments.
- Pillar 3 – reflects the market disclosures required by banks to assist users of the information to better understand the risk profile.

This Appendix reflects the Pillar 3 market disclosures based on information gathered as part of the Pillar 1 process, and should assist users in understanding the changes to the risk weighted assets and capital requirements.

Basel II vs. Basel I

Basel II classifies risk into three broad categories: credit risk, market risk and operational risk, while Basel I (pre fiscal 2008) had only two categories: credit risk and market risk. The regulatory capital required under Basel I, for credit risk, was based on pre-specified risk weights applied to categories of claims. This did not provide for a granular differentiation of credit risk capital (e.g. all corporate loans were risk-weighted 100% irrespective of the quality of the loans).

Under Pillar 1 of the Basel II Framework, minimum capital is calculated using one of the following approaches:

- Credit risk capital – Internal Ratings Based Approach (Advanced or Foundation) or Standardized approach.
- Operational risk capital – Advanced Measurement Approach (AMA), Standardized approach or Basic Indicator Approach.
- Market risk capital - more granular treatment for specific risk under Standardized approach compared to Basel I.

Credit Risk

The credit risk component consists of on- and off- balance sheet claims. The Basel II rules are not applied to traditional balance sheet categories but to categories of on- and off- balance sheet exposures which represent general classes of assets/exposures (corporate, sovereign, bank, retail, equity) based on their different underlying risk characteristics.

Generally, while calculating capital requirements, exposure types such as Corporate, Sovereign, Bank, Retail, Equity are analyzed by the following credit risk exposure sub-types¹: Drawn, Undrawn, Repo-style transactions, Over-the-counter (OTC) Derivatives and Other off-balance sheet claims.

The Bank uses the Advanced Internal Ratings Based (AIRB) approach, for credit risk in its material portfolios booked in Canada, US and Europe. Effective this quarter, the Bank adopted the AIRB approach for certain International corporate and commercial portfolios. The Bank uses internal estimates, based on historical experience, for probability of default (PD¹), loss given default (LGD¹) and exposure at default (EAD¹).

- Under the AIRB approach, credit risk risk-weighted assets (RWA) are calculated by multiplying the capital requirement (K) by EAD times 12.5, where K is a function of the PD, LGD, Maturity and prescribed correlation factors. This results in the capital calculations being more sensitive to underlying risks.
- Basel II rules include an overall scaling factor of 6% which is added to the credit risk RWA for all AIRB portfolios.

For the remaining portfolios, the Standardized approach is used to compute credit risk

- The Standardized approach applies regulator prescribed risk weight factors to credit exposures based on the external credit assessments (public ratings), where available, and also considers other additional factors (e.g. provision levels for defaulted exposures, loan-to-value for retail, eligible collateral, etc).

Operational Risk

The Bank is using the Standardized Approach for operational risk, where the capital charge is based on a fixed percentage of the average of the previous 3 years' gross income. The fixed percentages range from 12% - 18% and are based on the type of business, with retail banking activities at the low end of the range and investment banking and capital markets activities at the high end.

Market Risk

The Bank uses both internal models and standardized approaches to calculate market risk capital.

¹ refer to glossary

REGULATORY CAPITAL



(\$MM)

REGULATORY CAPITAL:

	2011	2010				2009			
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
REGULATORY CAPITAL:									
Common Shares, Contributed Surplus & Retained Earnings	28,509	27,707	26,941	26,252	25,466	24,862	24,329	23,808	23,349
Accumulated Foreign Currency Translation Losses	(4,831)	(4,508)	(4,694)	(4,903)	(4,118)	(3,917)	(4,058)	(2,630)	(2,307)
Non-Cumulative Preferred Shares	3,975	3,975	3,975	3,975	3,710	3,710	3,710	3,710	3,710
Innovative Capital Instruments	2,900	3,400	3,400	3,400	3,400	3,400	3,400	2,750	2,750
Accumulated Net Unrealized Losses (after-tax) on Available-For-Sale Equity Securities	-	-	-	-	-	-	(26)	(245)	(315)
Non-Controlling Interest in Subsidiaries	633	579	570	539	561	554	520	536	549
Gross Tier 1 Capital	31,186	31,153	30,192	29,263	29,019	28,609	27,875	27,929	27,736
Goodwill and Excess Intangibles	(3,026)	(3,050)	(2,744)	(2,701)	(2,765)	(2,908)	(2,875)	(2,845)	(2,820)
Other Capital Deductions ⁽¹⁾	(2,750)	(2,769)	(2,464)	(2,442)	(2,119)	(2,051)	(1,938)	(1,951)	(2,077)
Net Tier 1 Capital	25,410	25,334	24,984	24,120	24,135	23,650	23,062	23,133	22,839
Accumulated Net Unrealized Gains (after-tax) on Available-For-Sale Equity Securities	265	176	108	149	110	6	-	-	-
Subordinated Debentures (net of Amortization)	6,763	6,790	6,824	6,781	6,845	6,833	6,908	7,309	6,357
Eligible Allowance for Credit Losses ⁽²⁾	383	574	579	590	569	570	570	546	520
Tier 2 Capital	7,411	7,540	7,511	7,520	7,524	7,409	7,478	7,855	6,877
Other Capital Deductions ⁽³⁾	(3,333)	(3,275)	(2,994)	(2,932)	(2,609)	(2,471)	(2,371)	(2,378)	(2,338)
Total Regulatory Capital	29,488	29,599	29,501	28,708	29,050	28,588	28,169	28,610	27,378
CHANGES IN REGULATORY CAPITAL:									
Total Capital, Beginning of Period	29,599	29,501	28,708	29,050	28,588	28,169	28,610	27,378	27,847
Internally Generated Capital									
Net Income	1,174	1,092	1,062	1,097	988	902	931	872	842
Preferred and Common Share Dividends	(563)	(561)	(558)	(554)	(551)	(550)	(548)	(548)	(530)
	611	531	504	543	437	352	383	324	312
External Financing									
Subordinated Debentures (net of Amortization)	(27)	(34)	43	(64)	12	(75)	(401)	952	1,130
Innovative Capital Instruments	(500)	-	-	-	-	-	650	-	-
Preferred Shares	-	-	-	265	-	-	-	-	850
Common Shares Issued	183	229	189	236	150	178	139	133	667
	(344)	195	232	437	162	103	388	1,085	2,647
Other									
Net Change in Foreign Currency Translation Gains / (Losses)	(323)	186	209	(785)	(201)	141	(1,428)	(323)	(126)
Net Change in Net Unrealized Gains / Losses (after-tax) on Available-For-Sale Equity Securities	89	68	(41)	39	104	32	219	70	(120)
Non-controlling Interest in Subsidiaries	54	9	31	(22)	7	34	(16)	(13)	47
Other ⁽⁴⁾	(198)	(891)	(142)	(554)	(47)	(243)	13	89	(3,229)
	(378)	(628)	57	(1,322)	(137)	(36)	(1,212)	(177)	(3,428)
Total Capital Generated / (Used)	(111)	98	793	(342)	462	419	(441)	1,232	(469)
Total Capital, End of Period	29,488	29,599	29,501	28,708	29,050	28,588	28,169	28,610	27,378

(1) Comprised of 50% of all investments in certain specified corporations and other items.

(2) Under Basel II, eligible general allowances in excess of expected losses under AIRB approach and allocated allowances under Standardized approach can be included in capital, subject to certain limitations.

(3) Comprised of 50% of all investments in certain specified corporations, 100% of investments in insurance entities and other items.

(4) Represents changes to eligible allowances for credit losses and other charges (credits) to retained earnings as well as to regulatory capital deductions relating to goodwill, investments in associated corporations and insurance entities.

RISK-WEIGHTED ASSETS AND CAPITAL RATIOS



(\$B)

RISK-WEIGHTED ASSETS:

On- Balance Sheet Assets ⁽¹⁾

	2011 Q1	2010				2009			
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Cash Resources	4.9	2.0	2.0	2.5	2.1	1.9	2.1	2.6	3.0
Securities	14.4	14.1	13.8	14.1	15.2	15.7	15.8	18.3	13.9
Residential Mortgages	9.4	12.1	11.9	13.1	10.6	9.9	9.5	10.4	10.5
Loans									
- Personal Loans	24.5	22.9	22.0	21.6	21.1	20.2	19.8	19.9	19.9
- Non-Personal Loans	71.7	71.3	70.4	71.7	75.0	80.6	83.4	93.5	96.2
All Other	12.6	13.3	13.6	13.7	12.4	13.2	12.7	13.4	12.9

Off- Balance Sheet Assets

Indirect Credit Instruments	33.6	33.5	33.9	32.5	34.2	34.1	32.0	36.5	37.1
Derivative Instruments	5.4	5.7	5.5	5.7	5.8	6.1	7.5	8.9	9.9
	39.0	39.2	39.4	38.2	40.0	40.2	39.5	45.4	47.0

Total Credit Risk before AIRB scaling factor ⁽²⁾

AIRB Scaling factor ⁽³⁾	7.1	5.6	5.7	5.7	6.0	6.1	6.2	6.9	6.8
------------------------------------	-----	-----	-----	-----	-----	-----	-----	-----	-----

Total Credit Risk after AIRB scaling factor

Market Risk - Risk Assets Equivalent ⁽⁴⁾	7.0	10.5	10.6	11.0	10.7	11.4	10.7	10.1	8.7
---	-----	------	------	------	------	------	------	------	-----

Operational Risk - Risk Assets Equivalent

	24.7	24.0	23.6	23.5	22.8	22.4	21.8	21.3	20.8
--	------	------	------	------	------	------	------	------	------

Total Risk-Weighted Assets (before Transitional Adjustment)

Transitional Adjustment	-	-	-	-	-	-	-	-	-
-------------------------	---	---	---	---	---	---	---	---	---

Total Risk-Weighted Assets

RISK-WEIGHTED CAPITAL RATIOS (%):

Tier I	11.8	11.8	11.7	11.2	11.2	10.7	10.4	9.6	9.5
Total	13.7	13.8	13.8	13.3	13.5	12.9	12.7	11.8	11.4
Tangible Common Equity ⁽⁵⁾	9.8	9.6	9.3	8.8	8.8	8.2	7.9	7.2	7.2

(1) Basel II RWA computations are calculated by exposure types and exposure sub-types (as shown in the following page). For purposes of this presentation only, RWA is shown by balance sheet categories.

(2) Details by Basel II exposure type shown in the following page - "Risk-Weighted Assets for Credit Risk Portfolios".

(3) The Basel II Framework requires an additional 6% scaling factor to AIRB credit risk portfolios.

(4) Effective Q1/11, the Bank expanded the use of internal market risk models to include some portfolios that were previously under the standardized approach.

(5) TCE ratio restated for prior periods to conform with the revised methodology adopted effective Q4/09.

EXPOSURE AT DEFAULT AND RISK-WEIGHTED ASSETS FOR CREDIT RISK PORTFOLIOS



(\$MM)

Basel II Exposure		Q1 2011 ^(1,2)						Q4 2010	
		AIRB		Standardized		Total		Total	
Type	Sub-type	EAD ⁽³⁾	RWA ⁽⁴⁾	EAD ⁽³⁾	RWA ⁽⁴⁾	EAD ⁽³⁾	RWA ⁽⁴⁾	EAD ⁽³⁾	RWA ⁽⁴⁾
Non-Retail									
Corporate	Drawn	65,905	44,912	25,404	24,570	91,309	69,482	90,678	71,290
	Undrawn	38,692	17,559	1,661	1,668	40,353	19,227	39,285	19,553
	Other ⁽⁵⁾	12,097	4,993	1,184	1,140	13,281	6,133	12,711	6,754
	Total	116,694	67,464	28,249	27,378	144,943	94,842	142,674	97,597
Bank	Drawn	24,436	6,777	2,495	1,311	26,931	8,088	25,835	6,107
	Undrawn	10,374	2,451	590	228	10,964	2,679	11,744	3,162
	Other ⁽⁵⁾	12,654	1,672	98	43	12,752	1,715	10,496	1,800
	Total	47,464	10,900	3,183	1,582	50,647	12,482	48,075	11,069
Sovereign	Drawn	41,072	3,778	3,847	1,865	44,919	5,643	43,301	2,080
	Undrawn	851	122	35	17	886	139	635	71
	Other ⁽⁵⁾	417	27	-	-	417	27	151	6
	Total	42,340	3,927	3,882	1,882	46,222	5,809	44,087	2,157
Total Non-Retail									
	Drawn	131,413	55,467	31,746	27,746	163,159	83,213	159,814	79,477
	Undrawn	49,917	20,132	2,286	1,913	52,203	22,045	51,664	22,786
	Other ⁽⁵⁾	25,168	6,692	1,282	1,183	26,450	7,875	23,358	8,560
	Total	206,498	82,291	35,314	30,842	241,812	113,133	234,836	110,823
Retail									
Residential Mortgages	Drawn	121,941	2,627	16,523	6,795	138,464	9,422	137,931	12,107
	Undrawn	-	-	-	-	-	-	8,068	132
	Total	121,941	2,627	16,523	6,795	138,464	9,422	145,999	12,239
Secured Lines Of Credit	Drawn	17,936	4,127			17,936	4,127	18,066	967
	Undrawn	11,051	1,201			11,051	1,201	78	1
	Total	28,987	5,328			28,987	5,328	18,144	968
Qualifying Revolving Retail Exposures (QRRE)	Drawn	13,914	5,669			13,914	5,669	13,835	6,967
	Undrawn	11,800	1,391			11,800	1,391	5,948	926
	Total	25,714	7,060			25,714	7,060	19,783	7,893
Other Retail	Drawn	12,121	4,898	12,624	8,791	24,745	13,689	24,780	14,990
	Undrawn	600	58	-	-	600	58	211	131
	Total	12,721	4,956	12,624	8,791	25,345	13,747	24,991	15,121
Total Retail									
	Drawn	165,912	17,321	29,147	15,586	195,059	32,907	194,612	35,031
	Undrawn	23,451	2,650	-	-	23,451	2,650	14,305	1,190
	Total	189,363	19,971	29,147	15,586	218,510	35,557	208,917	36,221
Securitized		14,787	4,441			14,787	4,441	15,503	4,606
Trading Derivatives		19,382	5,133			19,382	5,133	17,481	5,425
Total Credit Risk (Excluding Equities & Other Assets)		430,030	111,836	64,461	46,428	494,491	158,264	476,737	157,075
Equities		2,997	5,665			2,997	5,665	2,984	5,664
Other Assets				30,616	12,620	30,616	12,620	28,404	12,127
Total Credit Risk (Before Scaling Factor)		433,027	117,501	95,077	59,048	528,104	176,549	508,125	174,866
Add-on for 6% Scaling Factor ⁽⁶⁾			7,050				7,050		5,649
Total Credit Risk		433,027	124,551	95,077	59,048	528,104	183,599	508,125	180,515

(1) Effective November 1, 2010, the Bank adopted the AIRB approach for a significant portion of non-retail international portfolios.

(2) Effective Q1 2011, enhanced retail EAD methodologies and updated PD and LGD parameters were used.

(3) Before credit risk mitigation for AIRB exposures, after related allowances for credit losses for Standardized exposures.

(4) Risk-Weighted Assets

(5) Includes lending instruments such as letters of credit and letters of guarantee; banking book derivatives and repo-style exposures, net of related collateral.

(6) Basel II Framework's scaling factor (6%) on risk-weighted assets for AIRB credit risk portfolios.

EXPOSURE AT DEFAULT AND RISK-WEIGHTED ASSETS FOR CREDIT RISK PORTFOLIOS (CONTINUED)



(\$MM)

Basel II Exposure		2010						2009					
		Q3		Q2		Q1		Q4		Q3		Q2	
Type	Sub-type	EAD ⁽¹⁾	RWA ⁽²⁾	EAD ⁽¹⁾	RWA ⁽²⁾	EAD ⁽¹⁾	RWA ⁽²⁾	EAD ⁽¹⁾	RWA ⁽²⁾	EAD ⁽¹⁾	RWA ⁽²⁾	EAD ⁽¹⁾	RWA ⁽²⁾
Non-Retail													
Corporate	Drawn	89,149	70,480	90,655	71,986	94,124	75,746	98,975	81,771	103,573	84,130	118,589	95,391
	Undrawn	37,172	18,779	35,697	18,213	37,424	19,354	36,694	19,429	36,725	18,898	38,769	20,451
	Other ⁽³⁾	13,355	6,716	12,951	6,476	12,791	6,487	13,181	6,397	13,393	6,390	15,697	7,570
	Total	139,676	95,975	139,303	96,675	144,339	101,587	148,850	107,597	153,691	109,418	173,055	123,412
Bank	Drawn	25,618	5,748	27,516	6,906	22,344	5,736	21,598	5,527	23,599	6,271	26,896	6,890
	Undrawn	11,782	3,005	12,446	2,439	14,449	2,967	14,240	2,391	13,555	2,400	14,832	2,804
	Other ⁽³⁾	11,695	1,906	12,793	2,092	12,023	2,069	12,410	2,032	13,822	2,331	15,523	2,815
	Total	49,095	10,659	52,755	11,437	48,816	10,772	48,248	9,950	50,976	11,002	57,251	12,509
Sovereign	Drawn	47,077	2,020	57,697	1,818	63,229	2,041	51,341	2,340	36,724	2,341	36,721	3,035
	Undrawn	685	66	703	61	785	73	866	83	863	92	933	109
	Other ⁽³⁾	371	7	515	19	889	20	642	18	772	18	645	1
	Total	48,133	2,093	58,915	1,898	64,903	2,134	52,849	2,441	38,359	2,451	38,299	3,145
Total Non-retail													
	Drawn	161,844	78,248	175,868	80,710	179,697	83,523	171,914	89,638	163,896	92,742	182,206	105,316
	Undrawn	49,639	21,850	48,846	20,713	52,658	22,394	51,800	21,903	51,143	21,390	54,534	23,364
	Other ⁽³⁾	25,421	8,629	26,259	8,587	25,703	8,576	26,233	8,447	27,987	8,739	31,865	10,386
	Total	236,904	108,727	250,973	110,010	258,058	114,493	249,947	119,988	243,026	122,871	268,605	139,066
Retail													
Residential Mortgages	Drawn	136,737	11,888	130,802	13,146	124,875	10,568	122,018	9,868	118,166	9,528	115,544	10,369
	Undrawn	5,953	85	6,182	78	6,594	77	6,702	131	5,461	88	3,997	54
	Total	142,690	11,973	136,984	13,224	131,469	10,645	128,720	9,999	123,627	9,616	119,541	10,423
Secured Lines Of Credit	Drawn	18,154	953	18,213	913	18,222	874	18,112	747	17,718	692	16,998	674
	Undrawn	2	0	21	4	-	-	-	-	6	1	8	1
	Total	18,156	953	18,234	917	18,222	874	18,112	747	17,724	693	17,006	675
Qualifying Revolving Retail Exposures (QRRE)	Drawn	13,653	6,794	13,556	6,666	13,381	6,159	13,142	5,406	12,821	5,217	12,541	5,064
	Undrawn	5,867	884	5,677	851	5,678	881	5,594	797	5,530	776	5,316	745
	Total	19,520	7,678	19,233	7,517	19,059	7,040	18,736	6,203	18,351	5,993	17,857	5,809
Other Retail	Drawn	23,749	14,287	22,807	13,880	22,857	14,062	23,013	14,074	22,630	13,860	22,704	14,162
	Undrawn	163	125	137	102	72	66	454	346	233	175	253	191
	Total	23,912	14,412	22,944	14,092	22,929	14,128	23,467	14,420	22,863	14,035	22,957	14,353
Total Retail													
	Drawn	192,293	33,922	185,378	34,715	179,335	31,663	176,285	30,095	171,335	29,297	167,787	30,269
	Undrawn	11,985	1,094	12,017	1,035	12,344	1,024	12,750	1,274	11,230	1,040	9,574	991
	Total	204,278	35,016	197,395	35,750	191,679	32,687	189,035	31,369	182,565	30,337	177,361	31,260
Securitized		15,994	6,220	16,848	6,547	18,435	6,109	18,528	6,474	20,561	4,953	24,294	6,540
Trading Derivatives		17,070	5,287	17,512	5,533	17,504	5,517	17,590	5,850	19,291	7,199	21,237	8,552
Total Credit risk (excl. Equities & Other Assets)		474,246	155,250	482,728	157,840	485,676	158,806	475,100	163,681	465,443	165,360	491,497	185,418
Equities		2,820	5,320	2,889	5,206	3,117	5,994	2,897	5,607	2,992	5,497	2,989	5,581
Other Assets		27,651	12,539	26,808	11,789	25,673	11,620	26,275	12,418	24,809	11,923	24,188	12,572
Total Credit Risk (before Scaling Factor)		504,717	173,109	512,425	174,835	514,466	176,420	504,272	181,706	493,244	182,780	518,674	203,571
Add-on for 6% scaling factor ⁽⁴⁾		n/a	5,651	n/a	5,731	n/a	5,984	n/a	6,134	n/a	6,211	n/a	6,862
Total Credit Risk		504,717	178,760	512,425	180,566	514,466	182,404	504,272	187,840	493,244	188,991	518,674	210,433

(1) Before credit risk mitigation for AIRB exposures, after related allowances for credit losses for Standardized exposures

(2) Risk-Weighted Assets

(3) Includes lending instruments such as letters of credit and letters of guarantee; banking book derivatives and repo-style exposures, net of related collaterals

(4) Basel II Framework's scaling factor (6%) on risk-weighted assets for AIRB credit risk portfolios

TOTAL CREDIT RISK EXPOSURES BY GEOGRAPHY ^(1,2)



(\$MM)	Q1 2011					Q4 2010				
	Non-Retail			Retail	Total	Non-Retail			Retail	Total
	Drawn	Undrawn	Other ⁽³⁾			Drawn	Undrawn	Other ⁽³⁾		
Canada	48,990	22,649	24,207	193,248	289,094	51,245	23,896	22,418	183,425	280,984
USA	35,526	18,338	23,951	658	78,473	32,304	18,220	22,109	683	73,316
Mexico	6,665	386	671	5,106	12,828	6,495	225	792	5,146	12,658
Other International										
Europe	17,494	4,408	6,217	-	28,119	16,259	5,311	5,583	-	27,153
Caribbean	14,635	2,117	1,997	12,139	30,888	14,737	1,276	2,052	12,425	30,490
Latin America (excl. Mexico)	15,418	1,606	1,421	7,217	25,662	16,063	754	1,359	7,091	25,267
All Other	24,431	2,699	2,155	142	29,427	22,711	1,982	2,029	147	26,869
Total	163,159	52,203	60,619	218,510	494,491	159,814	51,664	56,342	208,917	476,737

	Q3 2010	Q2 2010	Q1 2010	Q4 2009	Q3 2009
Canada	275,945	280,881	279,355	279,868	279,829
USA	75,402	80,199	91,028	80,340	70,840
Mexico	12,431	12,847	12,731	12,379	12,515
Other International					
Europe	30,769	31,249	27,652	27,691	28,539
Caribbean	30,684	31,852	27,629	27,743	27,591
Latin America (excl. Mexico)	23,337	22,466	23,735	24,109	22,607
All Other	25,678	23,234	23,546	22,970	23,522
Total	474,246	482,728	485,676	475,100	465,443

Comparatives have been reclassified to conform with the current presentation.

(1) Before credit risk mitigation, excluding AFS equity securities and other assets.

(2) Geographic segmentation is based upon the location of the ultimate risk of the credit exposure.

(3) Includes off-balance sheet lending instruments such as letters of credit and letters of guarantee and OTC derivatives, securitization and repo-style transactions net of related collateral.

CREDIT RISK EXPOSURES BY MATURITY ^(1,2)



AIRB NON-RETAIL AND RETAIL PORTFOLIO

(\$MM)	Q1 2011 ^(3,4)				Q4 2010			
	Drawn	Undrawn	Other ⁽⁵⁾	Total	Drawn	Undrawn	Other ⁽⁵⁾	Total
Non-Retail								
Less than 1 year	77,800	16,808	28,847	123,455	49,967	16,643	21,933	88,543
1 to 5 years	44,139	31,831	26,848	102,818	32,662	30,261	27,504	90,427
Over 5 Years	9,474	1,278	3,642	14,394	5,395	779	3,881	10,055
Total Non-Retail	131,413	49,917	59,337	240,667	88,024	47,683	53,318	189,025
Retail								
Less than 1 year	14,244	11,651		25,895	14,025	8,357		22,382
1 to 5 years	115,713	-		115,713	115,298	-		115,298
Over 5 Years	3,049	-		3,049	2,866	-		2,866
Revolving Credits ⁽⁶⁾	32,906	11,800		44,706	33,190	5,948		39,138
Total Retail	165,912	23,451		189,363	165,379	14,305		179,684
Total	297,325	73,368	59,337	430,030	253,403	61,988	53,318	368,709

	Q3 2010	Q2 2010	Q1 2010	Q4 2009
			Total	Total
Non-Retail				
Less than 1 year	91,748	100,476	105,109	92,957
1 to 5 years	94,002	98,521	106,229	108,831
Over 5 Years	9,001	11,315	10,715	11,338
Total Non-Retail	194,751	210,312	222,053	213,126
Retail				
Less than 1 year	20,011	21,035	23,398	22,411
1 to 5 years	114,476	107,875	102,266	100,888
Over 5 Years	2,754	2,616	2,457	2,536
Revolving Credits ⁽⁶⁾	38,961	38,730	38,548	38,101
Total Retail	176,202	170,256	166,669	163,936
Total	370,953	380,658	388,722	377,062

(1) Before credit risk mitigation, excluding AFS equity securities and other assets.

(2) Remaining term to maturity of the credit exposure.

(3) Effective November 1, 2010, the Bank adopted the AIRB approach for a significant portion of non-retail international portfolios. This resulted in ~\$48 billion in EAD moving from Standardized to AIRB.

(4) Effective Q1 2011, enhanced retail EAD methodologies and updated PD and LGD parameters were used.

(5) Off-balance sheet lending instruments such as letters of credit and letters of guarantee, securitization, derivatives and repo-style transactions net of related collateral.

(6) Credit cards and lines of credit with unspecified maturity.

CREDIT RISK EXPOSURES BY RISK WEIGHT - STANDARDIZED APPROACH



EXPOSURE AT DEFAULT⁽¹⁾

Risk Weight	Q1 2011 ⁽²⁾							Q4 2010						
	Non-Retail				Retail			Non-Retail				Retail		
	Corporate	Bank	Sovereign	Total	Res Mtgs	Other Retail	Total	Corporate	Bank	Sovereign	Total	Res Mtgs	Other Retail	Total
0%	239	66	1,688	1,993	160	657	817	2,775	900	9,462	13,137	160	730	890
20%	1,344	1,916	31	3,291	1,998	-	1,998	1,818	12,197	2,109	16,124	1,986	-	1,986
35%	-	-	-	-	11,437	552	11,989	-	-	-	-	11,627	595	12,222
50%	214	3	574	791	-	-	-	145	3	-	148	-	-	-
75%	-	-	-	-	2,142	11,290	13,432	-	-	-	-	2,086	11,115	13,201
100%	25,354	1,198	1,589	28,141	786	81	867	45,685	1,464	1,458	48,607	807	84	891
150%	1,098	-	-	1,098	-	44	44	779	-	-	779	-	43	43
Total	28,249	3,183	3,882	35,314	16,523	12,624	29,147	51,202	14,564	13,029	78,795	16,666	12,567	29,233

Risk Weight	Q3 2010		Q2 2010		Q1 2010		Q4 2009		Q3 2009		Q2 2009		Q1 2009	
	Non-Retail	Retail	Non-Retail	Retail	Non-Retail	Retail	Non-Retail	Retail	Non-Retail	Retail	Non-Retail	Retail	Non-Retail	Retail
0%	12,616	791	13,507	582	12,680	649	12,323	322	8,794	314	9,257	5,939	9,710	6,899
20%	13,845	2,064	12,629	-	10,498	-	9,830	-	9,080	-	8,455	-	9,362	-
35%	-	12,137	-	11,135	-	11,448	-	10,962	-	10,642	-	14,875	-	15,017
50%	166	-	326	-	239	-	841	-	388	-	355	-	281	-
75%	-	12,353	-	14,005	-	12,245	-	13,306	-	12,944	-	14,250	-	14,872
100%	47,998	692	47,696	1,345	47,641	619	49,214	437	51,125	402	58,269	403	58,271	306
150%	592	39	863	72	886	49	731	72	162	89	40	91	443	59
Total	75,217	28,076	75,021	27,139	71,944	25,010	72,939	25,099	69,549	24,391	76,376	35,558	78,067	37,153

(1) Net of specific allowances for credit losses, after credit risk mitigation.

(2) Effective November 1, 2010, the Bank adopted the AIRB approach for a significant portion of non-retail international portfolios. This resulted in ~\$48 billion in EAD moving from Standardized to AIRB.

RISK ASSESSMENT OF CREDIT RISK EXPOSURES



NON-RETAIL AIRB PORTFOLIO - CREDIT QUALITY

(\$MM)	Q1 2011 ⁽¹⁾				Q4 2010				Q3 2010				Q2 2010			
Category of Internal Grades ⁽²⁾	Exposure at Default ⁽³⁾	Weighted Average PD ^(4,7)	Weighted Average LGD ^(5,7)	Weighted Average RW ^(6,7)	Exposure at Default ⁽³⁾	Weighted Average PD ^(4,7)	Weighted Average LGD ^(5,7)	Weighted Average RW ^(6,7)	Exposure at Default ⁽³⁾	Weighted Average PD ^(4,7)	Weighted Average LGD ^(5,7)	Weighted Average RW ^(6,7)	Exposure at Default ⁽³⁾	Weighted Average PD ^(4,7)	Weighted Average LGD ^(5,7)	Weighted Average RW ^(6,7)
	\$	%	%	%	\$	%	%	%	\$	%	%	%	\$	%	%	%
Investment Grade																
Corporate	70,098	0.19	40	33	54,135	0.22	41	35	52,440	0.22	41	36	51,928	0.21	41	36
Bank	53,438	0.14	33	20	43,275	0.14	32	21	45,563	0.14	32	20	49,539	0.14	31	20
Sovereign	82,668	0.04	8	3	82,482	0.01	15	1	85,825	0.01	15	1	94,281	0.00	15	0
Sub-Total	206,204	0.12	26	18	179,892	0.10	27	16	183,828	0.10	27	16	195,748	0.09	26	15
Non-Investment Grade																
Corporate	49,056	0.88	43	73	38,197	0.78	40	63	38,042	0.83	40	65	38,263	0.87	40	65
Bank	2,795	1.13	47	66	117	0.69	30	39	175	0.59	30	33	163	0.60	30	34
Sovereign	3,013	2.44	25	62	27	1.68	15	29	13	1.33	15	26	15	1.51	15	28
Sub-Total	54,864	0.98	42	72	38,341	0.78	40	63	38,230	0.83	40	65	38,441	0.87	40	65
Watch List																
Corporate	3,859	23.54	41	206	3,185	23.02	40	205	3,266	22.43	41	205	3,543	23.68	40	208
Bank	47	25.05	86	221	-	-	-	-	-	-	-	-	-	-	-	-
Sovereign	74	12.14	35	147	-	12.14	15	63	-	-	-	-	-	-	-	-
Sub-Total	3,980	23.35	41	205	3,185	23.02	40	205	3,266	22.43	41	205	3,543	23.68	40	208
Default⁽⁸⁾	1,462	100.00	47	254	837	100.00	42	406	700	100.00	41	340	1,234	100.00	42	204
Total	266,510	1.19	29	33	222,255	0.92	29	28	226,024	0.85	29	28	238,966	1.08	29	27

(1) Effective November 1, 2010, the Bank has adopted the AIRB approach for a significant portion of non-retail international portfolios. This resulted in ~\$48 billion in EAD moving from Standardized to AIRB.

(2) The cross references of the Bank's internal borrower grades with equivalent rating categories utilized by external rating agencies are outlined on page 147 of the Bank's 2010 Annual Report.

(3) After credit risk mitigation, includes all non-retail exposures except securitization; includes government guaranteed residential mortgages.

(4) PD - Probability of Default, see glossary for details.

(5) LGD - downturn Loss Given Default including a certain conservative factor as per Basel accord, see glossary for details.

(6) RW - Risk Weight.

(7) Exposure at default (EAD) used as basis for estimated weightings.

(8) EAD for defaulted exposures before related specific provisions and write-offs.

NON-RETAIL AIRB PORTFOLIO - CREDIT COMMITMENTS

(\$MM)	Q1 2011		Q4 2010		Q3 2010		Q2 2010	
Exposure Type	Notional Undrawn	Weighted Average EAD (%)	Notional Undrawn	Weighted Average EAD (%)	Notional Undrawn	Weighted Average EAD (%)	Notional Undrawn	Weighted Average EAD (%)
Corporate	66,978	58	62,765	57	60,024	57	57,327	56
Bank	16,390	63	17,584	63	17,886	63	17,844	69
Sovereign	1,359	64	876	68	830	68	991	68
Total	84,727	59	81,225	58	78,740	58	76,162	59

RISK ASSESSMENT OF CREDIT RISK EXPOSURES



RETAIL AIRB PORTFOLIO - CREDIT QUALITY

(M\$M)		Q1 2011 ⁽¹⁾				Q4 2010				Q3 2010				Q2 2010			
Category of PD Grades ⁽²⁾		EAD ^(3,7)	PD ^(4,7)	LGD ^(5,7)	RW ^(6,7)	EAD ^(3,7)	PD ^(4,7)	LGD ^(5,7)	RW ^(6,7)	EAD ^(3,7)	PD ^(4,7)	LGD ^(5,7)	RW ^(6,7)	EAD ^(3,7)	PD ^(4,7)	LGD ^(5,7)	RW ^(6,7)
		\$	%	%	%	\$	%	%	%	\$	%	%	%	\$	%	%	%
Real Estate Secured																	
Very Low		85,602	0.09	14	3	73,808	0.09	16	3	72,435	0.09	16	3	69,081	0.09	15	3
Low		6,447	0.31	11	5	12,678	0.35	16	9	12,569	0.35	16	10	12,065	0.35	15	9
Medium		14,440	1.19	16	21	10,971	0.95	16	18	11,041	0.94	16	18	11,288	0.95	15	18
High		3,004	6.88	16	54	1,047	12.26	16	76	1,002	11.97	16	76	1,081	12.69	15	75
Very High		543	41.93	16	76	-	-	-	-	-	-	-	-	-	-	-	-
Default ⁽⁸⁾		261	100.00	30	-	240	100.00	16	-	229	100.00	16	-	209	100.00	15	-
Sub-total		110,297	0.87	14	7	98,744	0.59	16	6	97,276	0.57	16	7	93,724	0.60	15	7
Qualifying Revolving Retail Exposures(QRRE)																	
Very Low		11,146	0.13	84	6	5,415	0.12	92	6	5,536	0.12	92	7	5,360	0.12	92	6
Low		4,345	0.37	83	15	4,340	0.36	92	16	2,701	0.31	92	14	4,178	0.36	92	16
Medium		7,845	1.50	81	40	7,931	1.48	92	46	9,235	1.32	92	42	7,688	1.43	92	46
High		1,886	6.28	79	108	1,079	4.55	92	104	1,066	4.53	92	104	1,038	4.52	92	104
Very High		313	34.66	66	179	844	20.73	92	244	808	20.52	92	243	787	20.12	92	240
Default ⁽⁸⁾		179	100.00	86	-	174	100.00	92	-	174	100.00	92	-	182	100.00	92	-
Sub-total		25,714	2.15	82	27	19,783	2.72	92	40	19,520	2.69	92	39	19,233	2.70	92	39
Other Retail																	
Very Low		2,130	0.13	32	9	4,959	0.16	75	26	4,715	0.16	75	26	4,419	0.16	74	26
Low		5,331	0.42	42	27	2,492	0.38	75	45	2,433	0.38	75	45	2,399	0.38	74	45
Medium		4,093	1.36	55	59	4,347	1.18	75	76	4,349	1.18	75	76	4,311	1.19	74	76
High		817	6.21	52	80	335	7.40	75	118	335	7.38	75	118	337	7.40	74	118
Very High		221	37.72	52	123	154	43.28	75	198	153	43.73	75	197	159	43.10	74	197
Default ⁽⁸⁾		130	100.00	92	-	137	100.00	75	-	153	100.00	75	-	172	100.00	74	-
Sub-total		12,722	2.71	46	39	12,424	2.39	75	52	12,138	2.58	75	52	11,797	2.82	74	53
Total Retail																	
Very Low		98,878	0.09	22	3	84,182	0.09	24	5	82,686	0.09	24	5	78,860	0.10	24	5
Low		16,123	0.36	40	15	19,510	0.36	40	15	17,703	0.35	35	15	18,642	0.36	40	15
Medium		26,378	1.31	41	33	23,249	1.18	53	39	24,625	1.12	55	37	23,287	1.15	51	38
High		5,707	6.59	42	75	2,461	8.22	57	94	2,403	8.03	58	94	2,456	8.51	56	93
Very High		1,077	38.95	38	116	998	24.21	89	237	961	24.22	89	236	946	23.98	89	233
Default ⁽⁸⁾		570	100.00	62	-	551	100.00	54	-	556	100.00	56	-	563	100.00	58	-
Total		148,733	1.25	29	13	130,951	1.08	33	16	128,934	1.08	33	16	124,754	1.13	32	16

(1) Effective Q1 2011, enhanced retail EAD methodologies and updated PD and LGD parameters were used.

(2) The general relationship between probability of default (PD) ranges and the category of PD grades is detailed on page 148 of the Bank's 2010 Annual Report.

(3) After credit risk mitigation, includes drawn and undrawn commitments; excludes government guaranteed residential mortgages.

(4) PD - Probability of Default, see glossary for details.

(5) LGD - downturn Loss Given Default, see glossary for details.

(6) RW - Risk Weight.

(7) Weighted averages provided based on exposure at default (EAD) for estimated weightings.

(8) Gross defaulted exposures, before any related specific provisions.

AIRB CREDIT LOSSES



Exposure Type	Q1 2011		Q4 2010		Q3 2010		Q2 2010		Q1 2010	
	Actual Loss Rate (%)	Expected Loss Rate (%)	Actual Loss Rate (%)	Expected Loss Rate (%)	Actual Loss Rate (%)	Expected Loss Rate (%)	Actual Loss Rate (%)	Expected Loss Rate (%)	Actual Loss Rate (%)	Expected Loss Rate (%)
Non-Retail⁽¹⁾										
Corporate	0.04	1.13	0.05	1.30	0.17	1.21	0.36	0.95	0.53	0.72
Sovereign	-	0.01	-	0.01	-	-	-	-	-	-
Bank	-	0.04	-	0.03	-	0.04	-	0.05	-	0.07
Retail⁽²⁾										
Real Estate Secured	0.01	0.06	0.01	0.05	0.01	0.05	0.01	0.05	-	0.05
QRRE	2.12	3.30	2.11	2.93	2.04	2.78	2.03	2.71	1.96	2.58
Other Retail	1.26	2.36	1.35	2.20	1.40	2.15	1.35	1.86	1.19	1.94

(1) Non-retail actual loss rates represent the credit losses net of recoveries for the current and prior three quarters divided by the 5 point average of outstanding loan balances for the same four-quarter period beginning 12 months ago. Expected loss rates represent the expected losses, excluding partial write-offs, that were predicted at the beginning of the four-quarter period divided by outstanding loan balances at the beginning of the four-quarter period.

(2) Retail actual loss rates represent write-offs net of recoveries for the current and prior three quarters divided by the 5 point average of outstanding loan balances for the same four quarter period beginning 12 months ago. Expected loss rates represent the expected losses that were predicted at the beginning of the four-quarter period divided by outstanding loan balances at the beginning of the four-quarter period.

EXPOSURE AT DEFAULT⁽¹⁾

(\$MM)

Basel II Exposure type

Non-Retail

	Q1 2011 ⁽²⁾			Q4 2010			Q3 2010			Q2 2010		
	Financial Collateral	Guarantees / Credit Derivatives		Financial Collateral	Guarantees / Credit Derivatives		Financial Collateral	Guarantees / Credit Derivatives		Financial Collateral	Guarantees / Credit Derivatives	
	Standardized Approach	Standardized Approach	AIRB Approach	Standardized Approach	Standardized Approach	AIRB Approach	Standardized Approach	Standardized Approach	AIRB Approach	Standardized Approach	Standardized Approach	AIRB Approach
Corporate	149	1,328	5,681	2,565	1,991	2,929	2,615	1,273	3,734	2,551	838	3,425
Bank	132	-	2,621	-	900	1,263	99	868	1,420	70	861	1,238
Sovereign	-	-	35	31	310	-	6	291	-	13	15	-
Total Non-Retail	281	1,328	8,337	2,596	3,201	4,192	2,720	2,432	5,154	2,634	1,714	4,663

Retail

Residential Mortgages ⁽³⁾	50	3,640	40,630	48	3,667	48,733	49	3,732	47,268	49	1,642	45,501
Secured Lines of Credit	-	-	-	-	-	-	-	-	-	-	-	-
Qualifying Revolving Retail Exposures(QRRE)	-	-	-	-	-	-	-	-	-	-	-	-
Other Retail	618	591	-	651	674	-	739	590	-	616	333	-
Total Retail	668	4,231	40,630	699	4,341	48,733	788	4,322	47,268	665	1,975	45,501
Total	949	5,559	48,967	3,295	7,541	52,925	3,508	6,754	52,422	3,299	3,689	50,164

Certain comparative amounts have been reclassified to conform to current period presentation.

(1) Includes drawn, undrawn and other off balance sheet exposures (e.g. letters of credit, letters of guarantee) covered by eligible collateral and guarantees.

(2) Effective November 1, 2010, the Bank adopted the AIRB approach for a significant portion of non-retail international portfolios.

(3) Primarily includes residential mortgages guaranteed by Canada Mortgage Housing Corporation.

DERIVATIVES


(\$MM)

Contract Types
Interest Rate Contracts:

Futures and Forward Rate Agreements	289,231	5	53	9
Swaps	1,211,751	1,654	5,110	1,526
Options Purchased	81,221	12	22	10
Options Written	71,989	-	-	0
Total	1,654,192	1,671	5,185	1,545

Foreign Exchange Contracts:

Futures, Spots and Forwards	258,412	914	2,955	677
Swaps	174,576	2,649	5,805	1,429
Options Purchased	3,725	55	38	11
Options Written	4,099	-	-	0
Total	440,812	3,618	8,797	2,117

Other Derivatives Contracts:

Equity	40,228	352	2,569	420
Credit	78,703	137	2,455	629
Other	22,215	652	1,584	685
Total	141,146	1,141	6,608	1,734

Total Derivatives

 Less: Impact of Master Netting Agreements and Collateral ⁽¹⁾
Total after Netting and Collateral

	Q1 2011 ⁽¹⁾				Q4 2010				Q3 2010				Q2 2010			
	Notional Amount	Credit Risk Amount	Credit Risk Equivalent Amount	Risk Weighted Amount ⁽²⁾	Notional Amount	Credit Risk Amount	Credit Risk Equivalent Amount	Risk Weighted Amount ⁽²⁾	Notional Amount	Credit Risk Amount	Credit Risk Equivalent Amount	Risk Weighted Amount ⁽²⁾	Notional Amount	Credit Risk Amount	Credit Risk Equivalent Amount	Risk Weighted Amount ⁽²⁾
Interest Rate Contracts:																
Futures and Forward Rate Agreements	289,231	5	53	9	230,720	30	75		294,264	33	73		195,212	16	45	
Swaps	1,211,751	1,654	5,110	1,526	1,137,074	13,139	16,914		1,199,883	12,318	16,419		1,126,681	9,146	13,088	
Options Purchased	81,221	12	22	10	85,483	170	192		66,434	136	163		57,453	129	159	
Options Written	71,989	-	-	0	57,813	-	-		68,425	-	-		51,278	-	-	
Total	1,654,192	1,671	5,185	1,545	1,511,090	13,339	17,181	1,750	1,629,006	12,487	16,656	1,708	1,430,624	9,291	13,292	1,457
Foreign Exchange Contracts:																
Futures, Spots and Forwards	258,412	914	2,955	677	240,177	3,928	6,448		255,675	3,421	6,076		241,983	3,467	5,912	
Swaps	174,576	2,649	5,805	1,429	156,240	6,451	13,806		126,149	6,110	12,267		121,415	6,635	12,836	
Options Purchased	3,725	55	38	11	5,423	183	265		5,100	104	165		4,609	86	146	
Options Written	4,099	-	-	0	5,887	-	-		5,668	-	-		5,542	-	-	
Total	440,812	3,618	8,797	2,117	407,727	10,562	20,519	2,334	392,593	9,635	18,508	2,214	373,549	10,188	18,894	2,469
Other Derivatives Contracts:																
Equity	40,228	352	2,569	420	36,774	779	2,548	479	32,478	860	2,383	450	39,982	1,129	3,099	618
Credit	78,703	137	2,455	629	80,308	1,480	5,752	695	83,170	1,804	6,102	707	80,119	1,608	5,820	704
Other	22,215	652	1,584	685	18,928	692	2,085	398	12,408	435	1,449	400	12,328	554	1,504	501
Total	141,146	1,141	6,608	1,734	136,010	2,951	10,385	1,572	128,057	3,099	9,935	1,557	132,429	3,291	10,423	1,823
Total Derivatives	2,236,150	6,430	20,590	5,396	2,054,827	26,853	48,085	5,656	2,149,656	25,221	45,098	5,479	1,936,602	22,770	42,609	5,749
Less: Impact of Master Netting Agreements and Collateral ⁽¹⁾		n/a ⁽¹⁾	n/a ⁽¹⁾	- ⁽²⁾		19,816	29,711	- ⁽²⁾		18,265	27,279	- ⁽²⁾		15,767	24,245	- ⁽²⁾
Total after Netting and Collateral		6,430	20,590	5,396		7,037	18,374	5,656		6,956	17,820	5,479		7,003	18,364	5,749

Contract Types
Interest Rate Contracts:

Futures and Forward Rate Agreements	100,313	15
Swaps	898,623	13,963
Options Purchased	48,332	225
Options Written	41,584	-
Total	1,088,852	14,203

Foreign Exchange Contracts:

Futures, Spots and Forwards	234,530	5,885
Swaps	120,137	13,100
Options Purchased	4,005	142
Options Written	4,878	-
Total	363,550	19,127

Other Derivatives Contracts:

Equity	31,305	2,838
Credit	86,067	7,080
Other	9,619	1,177
Total	126,991	11,095

Total Derivatives

Less: Impact of Master Netting Agreements and Collateral

Total after Netting and Collateral
Risk Weighted Amount ⁽²⁾

	Q1 2010		Q4 2009		Q3 2009		Q2 2009	
	Notional Amount	Credit Risk Equivalent Amount	Notional Amount	Credit Risk Equivalent Amount	Notional Amount	Credit Risk Equivalent Amount	Notional Amount	Credit Risk Equivalent Amount
Interest Rate Contracts:								
Futures and Forward Rate Agreements	100,313	15	126,959	16	117,115	13	137,620	12
Swaps	898,623	13,963	865,040	14,376	960,728	18,262	868,053	21,358
Options Purchased	48,332	225	35,576	263	40,104	294	53,637	387
Options Written	41,584	-	42,622	-	43,506	-	35,734	-
Total	1,088,852	14,203	1,070,197	14,655	1,161,453	18,569	1,095,044	21,757
Foreign Exchange Contracts:								
Futures, Spots and Forwards	234,530	5,885	211,441	5,504	206,237	6,664	228,692	6,588
Swaps	120,137	13,100	118,850	12,238	121,674	12,687	123,323	11,520
Options Purchased	4,005	142	3,706	142	4,091	283	6,122	279
Options Written	4,878	-	4,504	-	4,853	-	6,867	-
Total	363,550	19,127	338,501	17,884	336,855	19,634	365,004	18,387
Other Derivatives Contracts:								
Equity	31,305	2,838	30,324	2,807	26,414	2,257	27,561	3,682
Credit	86,067	7,080	90,537	8,491	90,172	9,790	104,191	14,420
Other	9,619	1,177	10,093	1,299	9,684	1,201	8,360	1,202
Total	126,991	11,095	130,954	12,597	126,270	13,248	140,112	19,304
Total Derivatives	1,579,393	44,425	1,539,652	45,136	1,624,578	51,451	1,600,160	59,448
Less: Impact of Master Netting Agreements and Collateral		26,023		26,649		31,071		37,040
Total after Netting and Collateral		18,402		18,487		20,380		22,408
Risk Weighted Amount ⁽²⁾		5,763		6,092		7,498		8,877

(1) Effective Q1 2011, the impact of Master Netting Agreements and Collateral is incorporated within the various contracts.

(2) Risk Weighted Amounts reported are net of impact of collateral and master netting arrangements.

RISK-WEIGHTED ASSETS FOR SECURITIZATION EXPOSURES ⁽¹⁾



(\$MM)			Q1 2011				Q4 2010			
Risk Category	External Rating (S&P)	Risk-Weight %	Exposure at Default ⁽¹⁾			Risk-Weighted Assets	Exposure at Default ⁽¹⁾			Risk-Weighted Assets
			On- Balance Sheet	Off- Balance Sheet	Total		On- Balance Sheet	Off- Balance Sheet	Total	
Investment Grade	AAA to A	7 - 25	4,730	7,771	12,501	1,316	5,384	7,769	13,153	1,387
	A- to BBB-	35 - 100	777	180	957	671	773	168	941	670
Non-Investment Grade	BB+ to BB-	150 - 650	246	356	602	2,454	254	372	626	2,549
	Below BB-	Capital Deduction ⁽²⁾	477	250	727	n/a	515	268	783	n/a
Total			6,230	8,557	14,787	4,441	6,926	8,577	15,503	4,606

			Q3 2010				Q2 2010			
Risk Category	External Rating (S&P)	Risk-Weight %	Exposure at Default ⁽¹⁾			Risk-Weighted Assets	Exposure at Default ⁽¹⁾			Risk-Weighted Assets
			On- Balance Sheet	Off- Balance Sheet	Total		On- Balance Sheet	Off- Balance Sheet	Total	
Investment Grade	AAA to A	7 - 25	5,566	8,052	13,618	1,452	6,054	8,240	14,294	1,507
	A- to BBB-	35 - 100	842	169	1,011	695	1,003	203	1,206	839
Non-Investment Grade	BB+ to BB-	150 - 650	334	658	992	4,073	333	674	1,007	4,201
	Below BB-	Capital Deduction ⁽²⁾	356	17	373	n/a	335	6	341	n/a
Total			7,098	8,896	15,994	6,220	7,725	9,123	16,848	6,547

(1) Includes on- balance sheet investments in asset backed securities (ABS), mortgage backed securities (MBS), collateralized loan obligations (CLOs), collateralized debt obligations (CDOs), and off- balance sheet liquidity lines and credit enhancements to Bank's sponsored and non-bank sponsored ABCP conduits.

(2) Securitization related capital deductions 50/50 from tier 1 and tier 2 capital.

RISK-WEIGHTED ASSETS FOR EQUITY EXPOSURES



(\$MM)

EQUITY INVESTMENTS	Q1 2011		Q4 2010		Q3 2010		Q2 2010	
	Gross Exposures	Risk-Weighted Assets	Gross Exposures	Risk-Weighted Assets	Gross Exposures	Risk-Weighted Assets	Gross Exposures	Risk-Weighted Assets
Grandfathered equity investments	1,493	1,493	1,454	1,454	1,434	1,434	1,550	1,550
Non-grandfathered - Simple risk weight method	1,036	3,588	1,056	3,547	936	3,259	890	3,032
Total Banking Book Equities (Excl. Preferred Shares)	2,529	5,081	2,510	5,001	2,370	4,693	2,440	4,582
Preferred Shares - PD/LGD Approach	468	584	475	663	450	627	449	624
Total Banking Book Equities	2,997	5,665	2,985	5,664	2,820	5,320	2,889	5,206

Of the banking book equity exposures (excluding preferred) approximately 64% in Q1/11 (Q4/10: 67%) are traded in a public exchange, with the remaining 36% in Q1/11 (Q4/10: 33%) representing private equity investments which are not actively traded.

Credit Risk Parameters	
Exposure at Default (EAD)	Generally represents the expected gross exposure - outstanding amount for on-balance sheet exposure and loan equivalent amount for off-balance sheet exposure.
Probability of Default (PD)	Measures the likelihood that a borrower will default within a 1-year time horizon, expressed as a percentage.
Loss Given Default (LGD)	Measures the severity of loss on a facility in the event of a borrower's default, expressed as a percentage of exposure at default.
Exposure Types	
Non-retail	
Corporate	Defined as a debt obligation of a corporation, partnership, or proprietorship.
Bank	Defined as a debt obligation of a bank or bank equivalent (including certain public sector entities (PSEs) treated as Bank equivalent exposures).
Sovereign	Defined as a debt obligation of a sovereign, central bank, certain Multi Development Banks (MDBs) and certain PSEs treated as Sovereign.
Securitization	On- balance sheet investments in asset backed securities (ABS), mortgage backed securities (MBS), collateralized loan obligations (CLOs), and collateralized debt obligations (CDOs), and off- balance sheet liquidity lines and credit enhancements to Bank's sponsored ABCP conduits and liquidity lines to non-bank sponsored ABCP conduits.
Retail	
Real Estate Secured	
Residential Mortgages	Loans to individuals against residential property (four units or less).
Secured Lines Of Credit	Revolving personal lines of credit secured by first charge on residential real estate.
Qualifying Revolving Retail Exposures (QRRE)	Credit cards and unsecured line of credit for individuals.
Other Retail	All other personal loans.
Exposure Sub-types	
Drawn	Outstanding amounts for loans, leases, acceptances, deposits with banks and available-for-sale debt securities.
Undrawn	Unutilized portion of an authorized credit line.
Other Exposures	
Repo-Style Transactions	Reverse repurchase agreements (reverse repos) and repurchase agreements (repos), securities lending and borrowing.
OTC Derivatives	Over-the-counter derivatives contracts.
Other Off Balance Sheet	Direct credit substitutes such as standby letters of credits and guarantees, trade letters of credits, and performance letters of credits and guarantees.